

**INVESTMENT PROJECTS
OF ENTERPRISES
OF THE REPUBLIC OF TATARSTAN**

Investment Policy of the Government

The main priorities of the governmental investment policy in the Republic of Tatarstan for the medium term future are encouraging the upgrading of production and its structural reform, increasing the competitiveness of manufacturing industry, support of the accelerated investment development of the most important sectors of the economy, and first of all of the innovative industries and productions.

Attaining these goals of the governmental investment policy calls for taking integrated measures aimed at perfection of legislative and institutional conditions of economic activities of investors that would be adequate to market requirements, and the mechanisms of governmental regulation of the investment activity.

The republic is consistently taking measures to enhance the investment processes to raise the economy, increase the efficiency of production and solve social problems.

Governmental Regulation of the Investment Activity

Attraction of investment resources is one of the crucial conditions for successful development of the republic's economy. The Republic of Tatarstan has created favourable conditions for active implementation of high-yield investment projects with short payback period and development of existing facilities for the manufacture of competitive products.

The investment policy conducted in the Republic of Tatarstan is aimed at support of the leading enterprises within the framework of restructuring the economy, establishment of mutually beneficial cooperation in the course of fulfilment of investment programmes and projects with enterprises from other regions and foreign investors.

Implementation of the governmental policy in the field of attraction of foreign investments is primarily associated with the adoption of regulatory documents aimed at creation of favourable investment climate. The Republic of Tatarstan has adopted the laws "On Investment Activity in the Republic of Tatarstan", "On Foreign Investments in the Republic of Tatarstan", "On Oil and Gas", "On Free Economic Zone "Alabuga" and "On Profit Sharing Agreements".

The Programme of Development of the Free Economic Zone (FEZ) "Alabuga" is an effective instrument for attraction of foreign capital to the republic. At present, there are 11 enterprises-participants of the FEZ "Alabuga" located in its territory of 16.5 square kilometres. The sectors of industry developed in the FEZ are concentrated around mechanical engineering connected to manufacture of motor vehicles and oil- and gas-extracting equipment.

On 22 April 1998, in order to improve the regulatory and legal base governing the attraction of foreign investments, the republic adopted the Law of the Republic of Tatarstan No. 1569 "On Free Economic Zone "Alabuga" (as amended on 17.01.2002). In 2001, the Law "On Introduction of Alterations and Amendments to the Law of the Republic of Tatarstan "On Foreign Investments in the Republic of Tatarstan" was adopted, developed by the Ministry of Trade and Foreign Economic Cooperation of the Republic of Tatarstan and the

Ministry of Economy and Industry of the Republic of Tatarstan, to bring this Law in conformity with the newly adopted Law of the Russian Federation "On Foreign Investments", the Civil Code and the Tax Code of the Russian Federation.

Adoption of this law will help further improve the investment image of the republic, since it provides foreign investor with the main guarantee of stability, stating that adverse amendments in legislation will not affect foreign investors over the investment project payback period, which however cannot exceed seven years, and that they will continue be governed by legislation in force at the time of commencement of investment.

To provide necessary conditions for improvement of the investment climate in the republic, the work is being done to prepare two draft laws on granting of additional guarantees to foreign investors and on introduction of alterations and amendments to the law of the Republic of Tatarstan "On Investment Activity in the Republic of Tatarstan". Besides, the draft Concept of the Integrated System of Administering the Investment Activity in the Republic of Tatarstan has been developed, which contains a special part dedicated to improvement of the mechanism of attraction of foreign investments in the Republic of Tatarstan.

Description of the Investment Climate of the Republic of Tatarstan

The Republic of Tatarstan is one of the most investment-favourable regions of the Russian Federation, which is confirmed by international rating agencies such as Standard & Poor's that increased their long-term credit rating of Tatarstan in 2002 up to CCC+, forecast "positive", and Moody's Investors Service - for borrowings in foreign exchange - up to Ba3 (from B1), forecast "stable".

According to the rating of the Russian weekly magazine "Expert", the results of 2001 and 2002 have placed the Republic of Tatarstan among top ten undoubted leaders in terms of low investment risk and high potential among 89 regions of Russia. The grades of investment risk and investment potential of Tatarstan are moderately high.

The Republic of Tatarstan is the most "safe" region for foreign investors among the regions constituting the Volga Federal District. The republic is number one in the rating of investment risk and number three in investment potential, yielding to Samarskaya and Nizhegorodskaya Oblasts.

Changes in the Elements of Investment Rating of the Republic of Tatarstan

Elements of Investment Rating	Grades of Elements			
	1998/1999	1999/2000	2000/2001	2001/2002
Investment Potential	14	8	7	9
Investment Risk	3	5	9	9

The investment attractiveness of Tatarstan can also be demonstrated by quantitative indices describing the inflow of foreign capital. The period that

started in the early 90s of the 20th century when Tatarstan began pursuing an independent foreign economic activity is described by persistent growth of foreign trade turnover of the republic and increase of foreign investments in its economy. In general, at 1 January 2003, the economy of the Republic of Tatarstan has accumulated foreign capital worth of 1138.12 million US dollars.

The largest foreign investments were attracted in the period between 1997 and 1998. For example, in 1998 the Republic of Tatarstan ranked third among Russian regions in what refers to the volume of foreign capital attracted, yielding only to Moscow and Moscow Oblast. In addition to that, the share of foreign investments put in the economy of Tatarstan in the total volume of foreign investments in the Russian Federation was 5.8%.

Because of the effects of the crisis of 1998, the volume of foreign investments in the economy of the Republic of Tatarstan in 1999 dropped significantly. The investments from abroad made up just 3.4% as compared to 1998.

Starting from 2000 foreign investors have intensified their activities in the economic life of the republic. In 2000, the volume of invested foreign capital grew, as compared to 1999, over 6 times and made up 142.9 million US dollars. Of this amount 53.6 million were direct investments, while other investments accounted for 89.3 million US dollars. The share of direct investments in the total volume of foreign investments was 37.5%, which is two times more as compared to 1999. In 2000, the Republic of Tatarstan joined the top twenty Russian regions enjoying the largest direct foreign investments.

The favourable trend towards the increase in amounts of foreign investment remained in the subsequent years as well. Thus, in 2001, the inflow of foreign capital to the republic's economy amounted to US\$ 650.9 million, an increase by a factor of 4.6 compared to the level of 2000. For comparison, the growth of the same index for Russia in general was 30.1%. Of this amount, US\$ 8.5 million was direct investment, US\$ 91.9 million portfolio investment, and US\$ 550.6 million other investments.

In 2002, the inflow of foreign capital in the economy of the republic decreased by 1.3% as compared to 2001 and made up 642.5 million US dollars (3.2% of foreign investments attracted in the Russian Federation). Of this amount, 2.4 million were direct investments, 0.2 million were portfolio investments, and 639.8 million US dollars were other investments.

Attraction of Foreign Investments in the Republic of Tatarstan Over the Period Between 1993 and 2002

'000 US dollars

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Total investments	10670.4	17438.0	161337.2	93096.5	702363.0	683801.0	23000.9	42940.4	650 933.9	642499.2
Direct	10451.7	15572.9	65095.1	18812.4	21534.4	2 379.0	4 287.9	53607.3	8452.7	2464.1
Other	218.7	1865.1	96242.1	74284.1	680828.6	681422.0	18713.0	89333.1	642 481.2	639844.7

In 2002, the amount of rouble investments in the economy of the Republic of Tatarstan totalled 56.5 million, of which 50 million roubles were direct investments.

The most active investor-countries in 2002 were Switzerland (50.5% of total foreign capital attracted), Cyprus (39%) and Austria (9.3%). Investments in the economy of the republic also came from Germany, the United Kingdom, the Virgin Islands, the USA, China, Siangan (Hong Kong), Turkey, France, Finland, and Czechia. Among the CIS countries, investments in the republic came from Moldova.

In 2002, foreign investors continued to prefer investing their funds in industry (99.8%). The volume of foreign capital invested in industrial sector remained at the same level and made up 641.3 million US dollars. Of this amount, 614 million US dollars were invested in fuel industry, 20 million – in food industry, 4.3 million in timber industry, 2.5 million in petrochemical industry. The communications sector received 0.9 million US dollars, and 0.049 million US dollars were invested in mechanical engineering and metalworking.

Other foreign investments (639.8 million US dollars) came mostly from Switzerland, Cyprus, Austria, and Germany and were put in the fuel industry (96%), food industry (3.1%), timber industry (0.67%), petrochemical industry (0.17%) and communications industry (0.024%).

Direct foreign investments came mostly from Germany and were used for the development of the petrochemical industry (58.8% of the total direct foreign investments, or 1.5 million US dollars), from Cyprus – for the development of communications (30.2%, or 0.745 million US dollars), from Switzerland – in commerce (0.04%, or 0.104 million US dollars), from the USA – in construction (0.04%, or 0.111 million US dollars), and from France – in instrument-making (0.02%, or 0.049 million US dollars).

Investment Legislation of the Republic of Tatarstan

Basic laws and other regulatory legal acts related to implementation of investment activities in the Republic of Tatarstan are as follows:

International Law:

Convention on Protection of Investor's Rights (Moscow, March 28, 1997)

Federal Legislation:

- Federal Law No. 160-FZ of July 9, 1999 "On Foreign Investments in the Russian Federation".
- Federal Law No. 39-FZ of February 25, 1999 "On Investment Activity in the Russian Federation Implemented in the Form of Capital Investments" (as amended on January 2, 2000).
- Federal Law No. 225-FZ of December 30, 1995 "On Product Sharing Agreements" (as amended on January 7, 1999 and June 18, 2001).
- Resolution of the Government of the Russian Federation No. 883 of July 23, 1996 "On Privileges for Payment of Entrance Customs Duty and Value Added Tax in Respect of Goods Imported by Foreign Investors as a

Contribution to Charter (Pooled) Capital of Enterprises with Foreign Investments".

Republic's Legislation:

- Law No. 2180-XII of the Republic of Tatarstan of July 19, 1994 "On Foreign Investments in the Republic of Tatarstan" (as amended on June 27, 2001).
- Law No. 1872 of the Republic of Tatarstan of November 25, 1998 "On Investment Activity in the Republic of Tatarstan" (new wording is currently under discussion).
- Law No. 1569 of the Republic of Tatarstan of April 22, 1998 "On Alabuga Free Economic Zone" (as amended on January 17, 2002).
- Resolution No. 123 of the Cabinet of Ministers of the Republic of Tatarstan of March 11, 2001 "On Additional Measures of State Support for Enterprises (Organisations) of the Republic of Tatarstan Implementing Investment Projects" (as amended on June 15 and November 26, 2001).
- Resolution No. 780 of the Cabinet of Ministers of the Republic of Tatarstan of October 16, 1997 "On Additional Measures for Increasing the Investment Attractiveness of Leading Enterprises of the Republic of Tatarstan".
- Resolution No. 284 of the Cabinet of Ministers of the Republic of Tatarstan of May 7, 1999 "On Approval of Regulations on the Procedure of Granting State Support for Enterprises and Organisations Implementing Investment Projects in the Republic of Tatarstan " (as amended on July 3, 2000 and March 6, 2001).
- Resolution No. 228 of the Cabinet of Ministers of the Republic of Tatarstan of April 24, 2001 "On Approval of the Procedure for Granting Subsidies to Enterprises Attracting Bank Credits for Implementation of Investment Projects in the Priority Sectors of Economy, from the Republic's Budget of the Republic of Tatarstan".

Legislation of the Republic of Tatarstan is aimed at creating additional guarantees to foreign investors within the terms of reference of the Republic of Tatarstan.

In accordance with the Law 2180-XII of the Republic of Tatarstan of July 19, 1994 "On Foreign Investments in the Republic of Tatarstan" (as amended on June 27, 2001), a foreign investor in the territory of the Republic of Tatarstan is granted with full and unconditional legal protection of its rights and interests, which is provided by legislation of the Republic of Tatarstan, Russian Federation, international treaties, and this Law. The adoption of this Law had a positive impact on successful resolution of regional investment policy tasks and on creation of a favourable investment climate because of the fact that a special emphasis was put on further development of legal guarantees for foreign investors.

The adoption of the Law of the Republic of Tatarstan "On Introduction of Amendments and Additions to the Law of the Republic of Tatarstan "On Foreign Investments in the Republic of Tatarstan"" (No. 901 of 27.06.2001) was necessitated by bringing the legislation of the Republic of Tatarstan to conformity with federal legislation. The Law contains a new definition of foreign investments, investment being defined as a contribution of foreign capital to an object of entrepreneurial activity in the form of objects of civil rights belonging to foreign

investor, unless such objects of civil rights are withdrawn from circulation or limited in circulation in the Russian Federation in accordance with federal acts, including money, securities, other property, proprietary rights having monetary value, exclusive rights to results of intellectual activity, and services and information.

The Republic of Tatarstan lies within a common legal field of the Russian Federation, including the issues of legislation in respect of taxes, customs, and foreign exchange.

Rights of Investors and Their Protection

Chapter 2 of the Law No.2180-XII of the Republic of Tatarstan of July 19, 1994 "On Foreign Investments in the Republic of Tatarstan" (as amended on June 27, 2001) provides for the following State guarantees for protection of foreign investments:

- The guarantee of legal protection of foreign investors;
- The guarantee of compensation in the event of nationalisation and requisitioning of assets of a foreign investor or a commercial organisation with foreign investments;
- The indemnification and compensation for damages to foreign investors;
- The guarantee of transfer of payments in connection with foreign investments;
- The guarantee of use of payments in the currency of the Russian Federation in the territory of the Republic of Tatarstan;
- The guarantee against unfavourable changes in legislation of the Republic of Tatarstan.

In accordance with Article 11 of this law, in the event that new laws and other regulatory legal acts of the Republic of Tatarstan enter into force which impair the conditions of activity of foreign investors and commercial organisations with foreign investments, then for them, for the payback period of the investment project, but not more than for seven years, the conditions shall apply which were determined by the investment agreement or other agreement (arrangement, contract) and legislation in force at the moment of adoption of the regulatory legal acts which impaired the conditions of activity of investors.

The Law No. 1872 of the Republic of Tatarstan of November 25, 1998 "On Investment Activity in the Republic of Tatarstan" established the provision pursuant to which the State guarantees the stability of rights of subjects of investment activity. In the event that any legislative acts are adopted with provisions limiting the rights of subjects of investment activity, which were granted to them by agreements concluded prior to adoption of these acts, the conditions of these agreements (contracts) hold true for their entire term.

In addition, in accordance with the Resolution No. 123 of the Cabinet of Ministers of the Republic of Tatarstan of March 11, 2001 "On Additional Measures of State Support for Enterprises (Organisations) of the Republic of Tatarstan Implementing Investment Projects", enterprises (organisations) of the Republic Tatarstan which attract bank credits for implementation of investment projects in priority areas of development of the republic's economy are provided

with State support through subsidies granted as a special-purpose assignment for payment for a part of interests envisaged by conditions of the credit agreement.

For the purposes of facilitating the investors' access to information on the financial and economic standing of enterprises, the Resolution No. 780 of the Cabinet of Ministers of the Republic of Tatarstan of October 16, 1997 "On Additional Measures for Increasing the Investment Attractiveness of the Leading Enterprises of the Republic of Tatarstan" established the provision pursuant to which the leading enterprises of the Republic of Tatarstan should submit their external financial statements brought to conformity with requirements of international standards.

Privileges Granted to Foreign Investors and Commercial Organisations with Foreign Investments in the Republic of Tatarstan

The State Council of the Republic of Tatarstan has the right to reduce the tax rates for particular categories of taxpayers insofar as amounts of taxes payable to the budget of the Republic of Tatarstan are concerned.

The legislation of the Russian Federation, for the purposes of State support of the implementation of commercial highly efficient investment projects which have passed the competitive selection, envisages the allocation of funds from the federal budget granted on a returnable basis or on conditions of the fixing in the State ownership of a part of shares of joint-stock companies being created, or by granting State guarantees of the reimbursement of a part of financial resources contributed by investor in the event of non-fulfilment of the investment project through no fault of investor. State guarantees of the Russian Federation are granted within the limits of resources, which are envisaged for these purposes in the federal budget for the next year.

The Republic of Tatarstan, as a constituent entity of the Russian Federation, may also grant, in accordance with the Budget Code of the Russian Federation, State guarantees for top-priority investment projects.

Prospects of the Republic of Tatarstan in the Field of Attraction of Foreign capital

To solve its economic and social tasks, the republic needs investments, including foreign ones. At present, Tatarstan has a favourable investment climate, the formation of which became possible due to the effect of the following factors:

- Stability in political and economic life;
- Rich natural resources;
- Strong industrial and scientific base;
- Highly skilled labour force;
- Advantageous natural-geographic location;
- Steady regulatory and legal base;

- Provision of foreign investors with significant tax privileges and guarantees;
- Protection of investments;
- Information support of investors' activities.

To ensure the large-scale inflow of foreign investments in the Republic of Tatarstan, along with further perfection of the legislative base in the field of foreign investments and provision of real guarantees, provided to foreign investors in accordance with the current legislation, the state regulation of foreign economic activity is focused on the solution of the following tasks:

- Encourage the development of activities in new priority investment fields in what refers to manufacture of hi-tech products, in addition to traditional ones: oil production and oil processing industries;
- Ensure the availability of maximum complete information on the topical investment projects to potential foreign investors;
- Further consolidate the economic cooperation of the Republic of Tatarstan (especially in the field of direct business contacts) with foreign business partners to speed up the investment processes in the economy of the republic.

Of great importance for attraction of foreign capital into the republic is the awareness of potential foreign partners of the promising fields of investment cooperation. For purposes of resolution of tasks set in the Address of the President of the Republic of Tatarstan to the State Council for 2002, the Ministry of Trade and Foreign Economic Cooperation carried out an active work aimed at provision of business partners of the republic with necessary information. In 2002, the Ministry issued the Investor's Guide titled "Tatarstan, Your Business Partner – 2002", which contains information on the Republic of Tatarstan, topical investment projects (55) in 10 sectors of the economy, current legislation in the field of attraction of foreign investments and conditions of operation of the Free Economic Zone "Alabuga".

Investment Projects of Enterprises of the Republic of Tatarstan

- A. Fuel Industry**
- B. Chemical and Petrochemical Industry**
- C. Machine Building and Metal-Working**
- D. Medical Industry**
- E. Industry of Construction Materials**
- F. Chinaware and Faience Industry**
- G. Light Industry**
- H. Agriculture**
- I. Food Processing Industry**
- K. Services Industry**

Note:

* Enterprises owned by the State or municipal authorities will be privatised in accordance with the Federal Law No.178-FZ of 21.12.2001 "On Privatisation of State and Municipal Property" and the Federal Law No.208-FZ of 26.12.1995 " On Joint Stock Companies" (as amended on 13 June 1996, 24 May 1999, 7 August 2001, and 21 March 2002).

A1. OAO "Tatneft"

Establishment of Engine Oils Production in the Republic of Tatarstan

A2. OAO "Druzhbaneft"

Development of Nurkeyevsky Oilfield by OAO "Druzhbaneft"

A3. OAO "Mellyaneft"

Accelerated Bringing under Development of the Muslyumovsky Oilfield

A. Fuel Industry

A1. Establishment of Engine Oils Production in the Republic of Tatarstan

Information on the company

Company Name: OAO "Tatneft" n.a. V.D.Shashin

Address: 423450, Almetyevsk, Lenin St.,75

Phone: (8553) 22-53-98

Fax: (8553) 25-68-65

Director General: Shafagat F. Takhautdinov

Field of activities: Oil-producing industry

Number of employees: 50200

Basic products: Crude oil, oil products, petroleum gas

Financial indicators Annual output 2233.6

(at 01.01.2001, US\$ million): Fixed assets 765.7

Current assets 1282.7

Product sales 2714.1

Net profit 261.8

Information on the project

Economic evaluation

Purpose of the project

Establishment of engine oils production in the Republic of Tatarstan with annual output of 67,000 tonnes

Basic works to be done under the project

Acquisition of equipment and technology, construction and erection works.

Project product

Mineral motor oils – 15,000 tonnes a year, semi-synthetic motor oils – 35,000 tonnes a year, synthetic motor oils – 17,000 tonnes a year.

Sales market

Domestic motor market

Completeness and expertise of the project

Business plan has been prepared.

Financial evaluation

Amount of investment needed

	US\$ 40 million
internal funds –	US\$ 7 million
borrowed funds –	US\$ 33 million

Items of expenditures

Acquisition of equipment and technology, construction and erection works.

Possible forms of cooperation with investor joint venture

Financial security guarantee

Payback period 3.5 years

Credit repayment period 4 years

A. Fuel Industry

A2. Development of Nurkeyevsky Oilfield by OAO "Druzhbaneft"

Information on the company

Company Name: OAO "Druzhbaneft"

Address: 423700, Zainsk, G.Tavlin St.,4a

Phone: (85558) 2-06-50

Fax: (85558) 2-11-61

Director General: Ilshat Kh. Shamsulin

Field of activities: Oil-producing industry

Number of employees: 36

Basic products: Crude oil

Financial indicators Annual output 0.3

(at 01.01.2001, US\$ million): Fixed assets 0.2

Current assets 0.05

Product sales 0.2

Net profit 0.01

Information on the project

Economic evaluation

Purpose of the project

Increase in oil production in the Republic of Tatarstan through drilling of 10 new oil wells

Basic works to be done under the project

Drilling of new oil wells, acquisition of equipment, construction and erection works.

Project product

Crude oil of quality close to Urals brand

Sales market

Republic of Tatarstan, Russian Federation, CIS.

Probable competitors

OAO "Transoil", OAO "Zainskneft"

Completeness and expertise of the project

Business plan has been prepared.

Financial evaluation

Amount of investment needed

	US\$ 2.85 million (in five instalments)
breakdown by years:	US\$ 0.57 million Year 1
	US\$ 0.57 million Year 2
	US\$ 0.57 million Year 3
	US\$ 0.57 million Year 4
	US\$ 0.57 million Year 5

Items of expenditures

Drilling of 10 new wells, acquisition of equipment, construction and erection works, replenishment of current assets.

Possible forms of cooperation with investor

credit

Financial security

pledge, export oil deliveries

Payback period

2.5 years

Credit repayment period

repayment of each instalment in no later than 1.5 years

A. Fuel Industry

A3. Accelerated Bringing under Development of the Muslyumovsky Oilfield

Information on the company

Company Name: OAO "Mellyanefit"

Address: 423330, Muslyumovsky District, Muslyumovo Village,
Urozhnayaya St.,67

Phone: (85573) 6-62-12

Fax: (85573) 6-50-10

Director General: Marat M. Taziev

Field of activities: Oil-producing industry

Number of employees: 88

Basic products: Crude oil

Financial indicators Annual output 2.4

(at 01.01.2001, US\$ million): Fixed assets 1.08

Current assets 0.54

Product sales 0.84

Net profit 0.37

Information on the project

Economic evaluation

Purpose of the project

Increase in oil production up to 110,000 tonnes per year

Basic works to be done under the project

Drilling of new oil wells, acquisition of equipment, construction and erection works.

Project product

Crude oil

Sales market

Republic of Tatarstan, Russian Federation, CIS.

Probable competitors

OAO "Tatneft", HGDU "Jalilneft"

Completeness and expertise of the project

Business plan has been prepared.

Financial evaluation

Amount of investment needed

US\$ 1.90 million

Items of expenditures

Drilling of new production wells, oilfield construction with nature-conservative measures, acquisition of equipment, replenishment of current assets.

Possible forms of cooperation with investor

credit

Financial security

pledge, export oil deliveries

Payback period

3.1 years

Credit repayment period

4 years

B. Chemical and Petrochemical Industry

B1. OAO "Nizhnekamsk Refinery"
Construction of Nizhnekamsk Refinery

B2. Closed-End Kama-Volga Joint Stock Company of Industrial Rubber "KVART"
Production of Dynamic Thermoplastic Elastomers and Products Thereof

B3. OAO "Nizhnekamskshina"
Establishment of Agricultural Tyres Production at Mass Tyres Plant of OAO
"Nizhnekamskshina" with Annual Output of 600,000 Tyres

B4. OAO "Tatneft" n.a. V.D.Shashin
Establishment of Production of High-Performance "R" Type Car Tyres at Mass Tyres Plant of
OAO "Nizhnekamskshina"

B5. OAO "Kazanorgsintez"
Establishment of Polyethylene Production Rated at 225,000 Tonnes a Year

B6. OOO "CBS Automotive Yelabuga"
Production of PVC Plastics (Mastics)

B7. Kazan Heat Networks of OAO "Tatenergo"
Establishment of Polyurethane Foam Segments Production

B. Chemical and Petrochemical Industry
B1. Construction of Nizhnekamsk Refinery

Information on the company

Company Name: OAO "Nizhnekamsk Refinery"	
Address:	423550 Nizhnekamsk, Promzona, 4
Phone:	(8555) 37-98-64
Fax:	(8555) 37-98-65
Director General:	Khamza A. Bagmanov
Field of activities:	Oil processing and petrochemistry
Number of employees:	500

Information on the project

Economic evaluation

Purpose of the project

Construction of a high-tech enterprise aimed at production of environmentally sound oil products and high-sulphur oils.

Basic works to be done under the project

Stage 1 – Construction of the Basic Complex based on the existing primary oil treatment unit ELOU-AVT-7 owned by OAO "Nizhnekamskneftekhim"

Stage 2 – Construction of Deep Processing Complex.

Project product

Liquefied hydrocarbon gases, straight-run gasoline, motor gasolines A-76, A-92, AI-95, AI-98, hydrofined jet engine fuel, hydrofined diesel fuel, fuel oil, road bitumen, and granulated sulfur.

Sales market

Republic of Tatarstan, Russian Federation, CIS countries, West European countries.

Probable competitors

Novo-Ufimsky Refinery, Ufaneftekhim, Ufa Refinery (NK Bashneftekhim), NORSI (NK NORSI-OIL), Salavatnefteorgsintez, Orsknefteorgsintez (NK TNK).

Completeness and expertise of the project

Basic Complex: degree of readiness about 70%, the work is underway to receive state inspection certification.

Deep Processing Complex: degree of readiness less than 1%, feasibility study is under coordination with inspection authorities.

Financial evaluation

Amount of investment needed

	US\$ 983.9 million
Basic Complex –	US\$ 272.5 million
Deep Processing Complex –	US\$ 711.4 million

Items of expenditures

Acquisition of equipment, construction and erection works.

Possible forms of cooperation with investor

credit

Financial security

pledge

Payback period

Basic Complex – 3.7 years

Deep Processing Complex – 7 years

Credit repayment period

7 years

B. Chemical and Petrochemical Industry
B2. Production of Dynamic Thermoplastic Elastomers and Products Thereof

Information on the company

Company Name: ZAO "KVART"		
Address:	Republic of Tatarstan, 420054 Kazan, Tekhnicheskaya St, 25	
Phone:	(8432)	784891
Fax:	(8432) 784861	
Director General:	Veniamin D. Grigoryev	
Field of activities:	Chemical industry	
Number of employees:	3,300	
Basic products:	Hoses, crude rubber, molded and non-molded industrial rubber items, technical plates, industrial equipment for processing of polymers, rubberized fabrics, flooring and roofing materials, glues	
Financial indicators (at 01.01.2001, US\$ million):	Annual output	15.4
	Fixed assets	19.0
	Current assets	7.6
	Product sales	16.4
	Net profit	3.1

Information on the project

Economic evaluation

Purpose of the project

Creation of environmentally sound and non-waste production of different DTPE grades and products thereof for the whole range of economy and exports.

Basic works to be done under the project

Acquisition and installation of equipment.

Project product

Thermoplastic elastomers of dynamic vulcanisation varied in hardness, color and uses, and products thereof.

Sales market

Central Russian regions, Volga regions, and Tatarstan.

Probable competitors

No competitors in Russia. Foreign competitors – US-based AEC (materials of Santorfen family), Netherlands-based DSM (Sarlink materials), Turkey-based Solvent Uretim (Santoflex).

Completeness and expertise of the project

Business plan of the investment project has been worked out.

Financial evaluation

Amount of investment needed

US\$ 6 million

Items of expenditures

Acquisition of equipment, increase in production-oriented current assets.

Possible forms of cooperation with investor

credit

Financial security

pledge

Payback period

3 years

Credit repayment period

2 years

B. Chemical and Petrochemical Industry
B3. Establishment of Agricultural Tyres Production at Mass Tyres Plant of OAO
"Nizhnekamskshina" with Annual Output of 600,000 Tyres

Information on the company

Company Name: OAO "Nizhnekamskshina"		
Address:	423580, Nizhnekamsk, Promzona	
Phone:	(8555) 34-72- 00	
Fax:	(8555) 34-72-00	
Director General:	Radik S. Ilyasov	
Field of activities:	Production of tyres	
Number of employees:	14,500	
Basic products:	Tyres for cars, trucks, and agricultural machinery	
Financial indicators	Annual output	212.7
(at 01.01.2001, US\$ million):	Fixed assets	89.3
	Current assets	88.8
	Product sales	220.7
	Net profit	9.6

Information on the project

Economic evaluation

Purpose of the project

Re-equipment of production.

Basic works to be done under the project

Acquisition of equipment and current assets, construction and erection works.

Project product

Large-size tyres for agricultural machinery.

Sales market

Republic of Tatarstan, Russian Federation

Probable competitors

OAO "Yaroslavl Tyre Plant", OAO "Voltair"

Completeness and expertise of the project

Business plan of the investment project has been prepared.

Financial evaluation

Amount of investment needed

		US\$ 1.95 million
breakdown by years	1st year –	US\$ 1.76 million
	2nd year –	US\$ 0.16 million
	3rd year –	US\$ 0.03 million

Items of expenditures

Acquisition of equipment, construction and erection works, increase in current assets.

Possible forms of cooperation with investor

credit

Financial security

guarantee

Payback period

6.7 years

Credit repayment period

6 years

B. Chemical and Petrochemical Industry
B4. Establishment of Production of High-Performance "R" Type Car Tyres at Mass Tyres Plant of OAO "Nizhnekamskshina"

Information on the company

Company Name:	OAO "Tatneft" n.a. V.D.Shashin	
Address:	423450, Almetyevsk, Lenin St.,75	
Phone:	(8553) 22-53-98	
Fax:	(8553) 25-68-65	
Director General:	Shafagat F. Takhautdinov	
Field of activities:	Oil-producing industry	
Number of employees:	50,200	
Basic products:	Crude oil, oil products, petroleum gas	
Financial indicators	Annual output	2233.6
(at 01.01.2001, US\$ million):	Fixed assets	765.7
	Current assets	1282.7
	Product sales	2714.1
	Net profit	261.8

Information on the project

Economic evaluation

Purpose of the project

Establishment of production of high-performance and competitive "R" type car tyres with the new technology and equipment.

Basic works to be done under the project

Acquisition of equipment and current assets, construction and erection works.

Project product

High-performance car tyres of R type. Expected production volume: 7.5 million per year.

Sales market

Republic of Tatarstan, OAO "AvtoVAZ"

Probable competitors

OAO "Yaroslavl Tyre Plant",

Completeness and expertise of the project

Design estimates are under elaboration.

Financial evaluation

Amount of investment needed US\$ 64.5 million

Items of expenditures

Acquisition of equipment, construction and erection works, increase in current assets.

Possible forms of cooperation with investor credit

Financial security pledge

Payback period 9 years

Credit repayment period 8 years

B. Chemical and Petrochemical Industry

B5. Establishment of Polyethylene Production Rated at 225,000 Tonnes a Year

Information on the company

Company Name: OAO "Kazanorgsintez"

Address: 420051, Kazan, Belomorskaya St., 1

Phone: (8432) 49-89-90

Fax: (8432) 43-22-33

Director General: Nail Yusupov

Field of activities: Oil-processing and petrochemistry

Number of employees: 565

Basic products: Polyethylene

Financial indicators Annual output 2.4

(at 01.01.2002, US\$ million): Fixed assets 2.5

Current assets 0.78

Product sales 2.18

Net profit 0.8

Information on the project

Economic evaluation

Purpose of the project

Establishment of polyethylene production with a wide range of grades rated at 225,000 tonnes per year.

Basic works to be done under the project

Acquisition of license, acquisition of equipment, construction and erection works.

Project product

Grades of polyethylene and co-polymers with alpha-olefins with density interval between 0.910 and 0.965 g/cu. cm. and flow-behaviour index between 0.3 and 25 g/10 min. under 5 kg load, including:

- film grades for production of:

high strength packaging films;

shrinkable films;

films for lamination;

films for packaging of food and non-food products at automated systems;

films for packaging of lubricants and aggressive materials;

- moulding grades for production of:

high strength moulded articles, including those suitable for contact with foodstuffs;

large-size articles (pallets, crates, etc.);

- advanced grades for production of large-size articles (barrels, containers, etc.)

- pipe grades, including PE-100 polyethylene for production of:

pressure and drainage pipes of different diameters;

pipes for gas pipelines;

- rotary moulding grades for production of large-size containers, including those suitable for contact with foodstuffs

- cable grades for production of:

cable insulation;

various extrusion coatings.

Sales market

Republic of Tatarstan, Russian Federation

Probable competitors

OAO "Stavropolpolimer", OAO "Novopolotsky Polimerzavod", OAO "Tomsk Petrochemical Company", OAO "Salavatnefteorgsintez", OAO "Ufanefteorgsintez".

Completeness and expertise of the project

Business plan is available.

Financial evaluation

Amount of investment needed

US\$4.67 million

Items of expenditures

Acquisition of license, acquisition of equipment, construction and erection works.

Possible forms of cooperation with investor

credit

Financial security

pledge

Payback period

4.5 years

Credit repayment period

8 years

B. Chemical and Petrochemical Industry
B6. Production of PVC Plastics (Mastics)

Information on the company

Company Name:	OOO "CBS Automotive Yelabuga"	
Address:	423550, Nizhnekamsk, Pervoprokhodtsev St., 5	
Phone:	(85557) 5-19-40	
Fax:	(85557) 5-19-41	
Director General:	Lev Bezborodov	
Field of activities:	Oil-processing and petrochemistry	
Number of employees:	26	
Basic products:	plastics	
Financial indicators	Annual output	2
(at 01.01.2002, US\$ million):	Fixed assets	0.38
	Current assets	1.22
	Product sales	1.8
	Net profit	1.2

Information on the project

Economic evaluation

Purpose of the project

Establishment of PVC plastics production for protection of the body bottom plate and the lower part of motor vehicles against corrosion, and for sealing of joints and welding seams of the body.

Basic works to be done under the project

Acquisition of technology, acquisition and assembly of equipment, construction and erection works.

Project product

PVC plastics.

Sales market

Republic of Tatarstan, Russian Federation, CIS countries.

Probable competitors

Chemical Plant (Chapayevsk), Ekipazh-M (Yekaterinburg).

Completeness and expertise of the project

Business plan is available.

Financial evaluation

Amount of investment needed

US\$ 0.34 million

Items of expenditures

Acquisition of license, acquisition of equipment, construction and erection works.

Possible forms of cooperation with investor

credit

Financial security

pledge, guarantee

Payback period

4.3 years

Credit repayment period

4 years

B. Chemical and Petrochemical Industry
B7. Establishment of Polyurethane Foam Segments Production

Information on the company

Company Name:	Kazan Heat Networks of OAO "Tatenergo"	
Address:	420124, Kazan, Kramatorskaya St., 13	
Phone:	(8432) 57-93-10	
Fax:	(8432) 57-93-10	
Director General:	Farkhat Fairoushin	
Field of activities:	Services	
Number of employees:	930	
Basic products:	Supply of heat to population and organisations	
Financial indicators	Annual output	7.5
(at 01.01.2002, US\$ million):	Fixed assets	17
	Current assets	2.6
	Product sales	7.4
	Net profit	2.6

Information on the project

Economic evaluation

Purpose of the project

Increase in the reliability of heat supply, reduction of heat losses during transportation, increase in the service life of heating mains and reduction of maintenance costs.

Basic works to be done under the project

The completion of design work, certification, construction and erection works, acquisition of equipment and current assets.

Project product

CE PPU segments 530 (for pipe with diameter = 500 mm).
CE PPU segments 830 (for pipe with diameter = 600 mm).
CE PPU segments 720 (for pipe with diameter = 700 mm).
CE PPU segments 820 (for pipe with diameter = 800 mm).
CE PPU segments 920 (for pipe with diameter = 900 mm).
CE PPU segments 1020 (for pipe with diameter = 1000 mm).
CE PPU segments 1220 (for pipe with diameter = 1200 mm).

Sales market

Republic of Tatarstan.

Probable competitors

No competitors.

Completeness and expertise of the project

Business plan is available.

Financial evaluation

Amount of investment needed

US\$ 0.5 million

Items of expenditures

Acquisition of equipment and transport vehicles.

Possible forms of cooperation with investor

credit

Financial security

pledge, guarantee

Payback period

3.4 years

Credit repayment period

3 years

C. Machine Building and Metal-Working

C1. OAO "Almetyevsk Pipe Plant"

Re-equipment of Lines for Triplex Anticorrosive Coating

C2. "Almetyevsk Pipe Plant"

Re-equipment for Production of Oil and Gas Straight-Welded Pipes of 220-530 mm in Diameter

C3. OAO "Compact Car Plant"

Introduction of Durr Complex for "Oka" Car Body Painting at OAO "CCP"

C4. Federal Scientific and Production Centre "State Institute of Applied Optics" (FSPC "GIPO") *

Organisation of the Full-Scale Production of Infrared Imagers 1PN79-1 and 1PN86-VI to Ensure Exports of "KORNET-E" Complexes

C5. GP "Zelenodolsk Planning and Design Office" *

Organisation of Production of Speedboat "Terrier", Pr.14170

C6. "Zelenodolsk Planning and Design Office" *

Creation of Passenger VAC (Vessel on Air-Cavity), Pr.05520 "VEGA"

C7. "Zelenodolsk Planning and Design Office" *

Creation of River-Going Passenger Motor Vessel on Air-Cavity

C8. "Zelenodolsk Planning and Design Office" *

Organisation of Production of Pumping Water-Driven Washing Unit

C9. GUP RT "PO EIAZ" *

Assembly of Rear Driving Axles with Hypoid Gearing for Buses and Trucks

C10. GUP RT "PO EIAZ" *

Organisation of Compressor Production Jointly with Knorr Bresme

C11. GUP RT "PO EIAZ" *

Organisation of Wood-Filled Polypropylene Production

C12. GUP "Kazan Aircraft Production Association n.a. S.P. Gorbunov" *

Provision of Russian and Foreign Airlines with Medium-Range Aircraft TU-330 and Its Modifications of Domestic Manufacture

C13. GUP "Kazan Aircraft Production Association n.a. S.P. Gorbunov" *

Production of Aircraft of TU-324 Family

C14. GUP "Kazan Aircraft Production Association n.a. S.P. Gorbunov" *

Production of Aircraft of TU-214 Family

C15. OAO PO "Plant n.a. Sergo" (POZIS)

Reconstruction and Development of Domestic Refrigerating Equipment Production

C. Machine Building and Metal-Working
C1. Re-equipment of Lines for Triplex Anticorrosive Coating

Information on the company

Enterprise name: OAO "Almetyevsk Pipe Plant"		
Address:	423400 Almetyevsk, Promzona-11	
Telephone:	(88553) 25-97-65	
Fax:	(88553) 25-97-65	
Director General:	Alexander M. Tokarev	
Field of activities:	Production of steel pipes	
Production characteristics:	The plant is specialising in production of spiral-welded pipes of 159-377 mm in diameter. Commissioned are four modern pipe mill and production of straight-welded pipes of 10-159 mm in diameter. The pipes manufactured at the plant meet Russian standards and are certified by Gosstandard of the Russian Federation. Mastered is the technology of applying outer and inner anticorrosion (polyethylene) pipe coating at the equipment manufactured by "Mannesmann", Germany. Also mastered is the technology of applying coating on inner surface of pipes with the use of "Capon" epoxy materials. The technology has been introduced jointly with "E. Wood" Company.	
Number of employees:	1500	
Basic products:	Steel pipes, oil and gas pipes	
Financial indicators	Annual output	10.6
(at 01.07.2001, US\$ million):	Fixed assets	5.4
	Current assets	3.5
	Product sales	5.7
	Net profit	0.6

Information on the project

<u>Economic evaluation</u>	
<u>Purpose of the project</u>	
Mastering the production of a wide range of pipes with highly efficient insulation of outer and inner surfaces.	
<u>Basic works to be done under the project</u>	
Acquisition of equipment, construction and erection works.	
<u>Project product</u>	
Steel pipes of with triplex anticorrosive coating.	
<u>Sales market</u>	
Regions of Central Russia, the Volga region, Republic of Tatarstan, regions of Siberia and Far East.	
<u>Probable competitors</u>	
Chelyabinsky, Vyskunsky, Seversky, and St. Petersburg pipe plants.	
<u>Completeness and appraisal of the project</u>	
Business plan has been prepared.	
<u>Financial Evaluation</u>	
<u>Amount of investment needed</u>	US\$ 0.8 million
breakdown by years	1st year – US\$ 0.8 million
<u>Items of expenditure:</u>	
Acquisition of equipment, construction and erection works.	
<u>Possible forms of cooperation with investor</u>	credit
<u>Financial security</u>	guarantee
<u>Payback period</u>	3 years
<u>Credit repayment period</u>	4 years

C. Machine Building and Metal-Working
C2. Re-equipment for Production of Oil and Gas Straight-Welded Pipes of 220-530 mm in Diameter

Information on the company

Enterprise name:	OAO "Almetyevsk Pipe Plant"	
Address:	423400 Almetyevsk, Promzona-11	
Telephone:	(88553) 25-97-65	
Fax:	(88553) 25-97-65	
Director General:	Alexander M. Tokarev	
Field of activities:	Production of steel pipes	
Production characteristics:	The plant is specialising in production of spiral-welded pipes of 159-377 mm in diameter. Commissioned are four modern pipe mill and production of straight-welded pipes of 10-159 mm in diameter. The pipes manufactured at the plant meet Russian standards and are certified by Gosstandard of the Russian Federation. Mastered is the technology of applying outer and inner anticorrosion (polyethylene) pipe coating at the equipment manufactured by "Mannesmann", Germany. Also mastered is the technology of applying coating on inner surface of pipes with the use of "Capon" epoxy materials. The technology has been introduced jointly with "E. Wood" Company.	
Number of employees:	1500	
Basic products:	Steel pipes, oil and gas pipes	
Financial indicators	Annual output	10.6
(at 01.07.2001, US\$ million):	Fixed assets	5.4
	Current assets	3.5
	Product sales	5.7
	Net profit	0.6

Information on the project

Economic evaluation

Purpose of the project

To expand the range of pipes manufactured by the plant regarding their diameters and wall thickness with the aim of increasing the output and penetrating the new sales market.

Basic work to be done under the project

Acquisition of equipment;

Project products:

Steel pipes of 220-530 mm in diameter

Sales market

Regions of Central Russia, Republic of Tatarstan.

Probable competitors

Vyskunsky, Seversky, and Chelyabinsky pipe plants.

Completeness and appraisal of the project

Business plan has been prepared.

Financial Evaluation

Amount of investment needed

breakdown by years	1st year –	US\$ 5.0 million	US\$ 11.9 million
	2nd year –	US\$ 4.5 million	
	3rd year –	US\$ 2.0 million	
	4th year –	US\$ 0.2 million	
	5th year –	US\$ 0.2 million	

Items of expenditure

Acquisition of equipment

Possible forms of cooperation with investor

credit
guarantee

Financial security

Payback period

7 years

Credit repayment period

7 years

C. Machine Building and Metal-Working
C3. Introduction of Durr Complex for "Oka" Car Body Painting at OAO "CCP"

Information on the company

Company name: OAO "Compact Car Plant"		
Address:	423808 Naberezhnye Chelny, M. Djalil Prospekt, 29	
Telephone:	(8552) 57-75-67	
Fax:	(8552) 55-20-17	
Director General:	Vasil K. Kayumov	
Field of activities:	Manufacture of cars.	
Number of employees:	2300	
Basic products:	Compact car VAZ-11112 "Oka"	
Financial indicators		
(at 01.01.2001, US\$ million):	Fixed assets	10.08
	Current assets	17.5
	Product sales	60

Information on the project

Economic evaluation

Purpose of the project

Putting the own body painting shop in operation. The use of this painting line would improve the painting quality and would make it possible to double the corrosion resistance of the cars and improve the consumer properties.

Basic works to be done under the project

The equipment of Durr Company has been purchased and is available at the plant. Construction of painting shop has been 85% completed.

Project product

The painting shop to be commissioned with the use of equipment by Durr of Germany will be in compliance with international technical and environmental standards.

Sales market

Russia, CIS, Egypt, Sudan, Jordan.

Probable competitors

No competitors.

Completeness and appraisal of the project

The project is at its final stage of implementation. Business plan has undergone expert examination in the Managing Company of AKB "Ak Bars".

Financial Evaluation

Amount of investment needed

breakdown by years		US\$ 5.2 million
	1st year –	US\$ 1.8 million
	2nd year –	US\$ 3.4 million

Items of expenditure:

Construction of a building for the painting shop.

Possible forms of cooperation with investor

joint venture

Financial security

pledge

Payback period

2.8 years

Credit repayment period

5 years

C. Machine Building and Metal-Working
C4. Organisation of the Full-Scale Production of Infrared Imagers 1PN79-1 and 1PN86-VI to Ensure Exports of "KORNET-E" Complexes

Information of the company

Enterprise name: Federal Scientific and Production Centre "State Institute of Applied Optics" (FSPC "GIPO") *
Address: 420075 Kazan, Lipatov St., 2
Telephone: (8432) 74-35-72
Fax: (8432) 74-18-03
Director General: Vladimir P. Ivanov
Field of activities: Making of optico-electronic instruments

Information on the project

Economic evaluation

Purpose of the project

Organisation of the full-scale production of the infrared imagers 1PN79-1 and 1PN86-VI to ensure exports of "KORNET-E" complexes

Basic works to be done under the project

Pre-production, mastering of technologies, making of pilot batch.

Project product

Infrared devices 1PN79-1 and 1PN86-VI.

Sales market

CIS and foreign countries.

Probable competitors

No competitors in Russia.

Completeness and appraisal of the project

Business plan has been worked out. State testing of infrared devices 1PN79-1 and 1PN86-VI has been completed successfully.

Financial evaluation

Investment needed:

breakdown by years		US\$ 0.5 million
	1st year –	US\$ 0.4 million
	2nd year –	US\$ 0.1 million

Possible forms of cooperation with investor

contractual relations, contract

Financial security

credit

Payback period

3 years

Credit repayment period

3 years

C. Machine Building and Metal-Working
C5. Organisation of Production of Speedboat "Terrier", Pr.14170

Information on the company

Company name:	GP "Zelenodolsk Planning and Design Office" *	
Address:	422520 Zelenodolsk, Lenin St., 41a	
Telephone:	(84371) 2-19-32, 2-25-86	
Fax:	(84371)2-69-78, 2-78-18	
Head - Chief Designer:	Anatoly V. Romanov	
Field of activities:	- Elaboration of technical documentation for armed surface ships, transport and passenger vessels, sea boats, etc.;	
	- Elaboration of design documentation for alternative activities of RAO "Gasprom", NGDU "Almetyevskneft, and NII "Turbokompressor".	
Production characteristics:	The licenses were obtained in 1998 for the right to develop defence technologies and to design the equipment for oil and gas industries and facilities for oil and gas product trunk pipelines.	
Average payroll number of employees:	550	
Major customers:	Coast Guard of the Federal Frontier Service of the Russian Federation, naval forces of foreign customers, Navy, shipbuilding plants.	
Financial indicators (at 01.07.2001, US\$ million):	Product sales	0.2
	Net profit	1.5
	Fixed assets and current assets	2.5

Information on the project

Economic evaluation

Purpose of the project

Organisation of "Terrier" speedboat production.

Project product

Multipurpose speedboat:

- service/crew boat;
- patrol/inspection boat;
- motor yacht.

Basic parameters are as follows: passenger capacity – up to 12 people; speed – up to 60 km/hour; length – 11.7 m; width – 14 m; draught – 0.62 m; two 320 hp diesel engines by OAO "KamAZ"; passenger compartment; lavatory; kitchen (galley); water-jet propellers; body of sea-craft aluminium.

Sales market

Principal consumers are Sea Guard Department of Russian Federal Frontier Service, Russian Ministry of Civil Defence, Emergency Management and Elimination of Consequences of Natural Disasters, port administrations, travel agencies, and individuals.

Probable competitors

OAO "Sosnovsky Shipbuilding Plant", GP "Khabarovsk Shipbuilding Plant", OAO "Yaroslavl Shipbuilding Plant".

Completeness and appraisal of the project

Prototype model of the speedboat has been built and operated since 1997. Following the results of such operation, technical documents have been issued and approved by the Russian River Register and Centre for Transport Sanitary and Epidemiological Inspection.

Financial Evaluation

Amount of investment needed

US\$ 0.18 million

Items of expenditure

R&D, pre-production, introduction of new fixed assets and replenishment of current assets.

Possible forms of cooperation with investor

credit

Financial security

guarantees of the Tatarstan Government

Payback period

1.5 years

Credit repayment period

2 years

C. Machine Building and Metal-Working
C6. Creation of Passenger VAC (Vessel on Air-Cavity), Pr.05520 "VEGA"

Information on the company

Company name:	GP "Zelenodolsk Planning and Design Office" *	
Address:	422520 Zelenodolsk, Lenin St., 41a	
Telephone:	(84371) 2-19-32, 2-25-86	
Fax:	(84371)2-69-78, 2-78-18	
Head - Chief Designer:	Anatoly V. Romanov	
Field of activities:	- Elaboration of technical documentation for armed surface ships, transport and passenger vessels, sea boats, etc.; - Elaboration of design documentation for alternative activities of RAO "Gasprom", NGDU "Almetyevskneft, and NII "Turbokompressor".	
Production characteristics:	The licenses were obtained in 1998 for the right to develop defence technologies and to design the equipment for oil and gas industries and facilities for oil and gas product trunk pipelines.	
Average payroll number of employees:	550	
Major customers:	Coast Guard of the Federal Frontier Service of the Russian Federation, naval forces of foreign customers, Navy, shipbuilding plants.	
Financial indicators (at 01.07.2001, US\$ million):	Product sales	0.2
	Net profit	1.5
	Fixed assets and current assets	2.5

Information on the project

Economic evaluation

Purpose of the project

Saturation of the market with up-to-date products to replace the fleet of river going passenger vessels ("Meteor" and "Kometa").

Project product

High-speed passenger motor vessel on air-cavity for transportation of passengers with distance from the shore of up to 50 miles.

Basic parameters are as follows. Passenger capacity – 146 people in 3 passenger compartments; speed – 65 km/hour; length – 30 m; width – 6 m; draught – 1.2 m; two diesel engines by MTU of Germany, 16 2000 M90, rated at 1,360 kW each; ship AC power network; water-jet propellers; body of sea-craft aluminium; dry weight – 56 tonnes.

Sales market

Russian Federation and CIS.

Probable competitors

Main competitors in the Russian Federation are passenger air-cushion vessel "Burguzin" manufactured by OAO "Sosnovsky Shipbuilding Yard".

Completeness and appraisal of the project

The detail design of VAC "VEGA" has been approved by the Russian Marine Register of Navigation. Design documentation is under development; production is being prepared at the Zelenodolsk Shipbuilding Plant n.a. Gorky.

Financial Evaluation

Amount of investment needed

US\$ 2.2 million

Items of expenditure

R&D, pre-production, introduction of new fixed assets and replenishment of current assets.

Possible forms of cooperation with investor

credit

Financial security

guarantees of the Tatarstan Government

Payback period

1.5 years

Credit repayment period

4 years

C. Machine Building and Metal-Working
C5. Creation of River-Going Passenger Motor Vessel on Air-Cavity

Information on the company

Company name:	GP "Zelenodolsk Planning and Design Office" *	
Address:	422520 Zelenodolsk, Lenin St., 41a	
Telephone:	(84371) 2-19-32, 2-25-86	
Fax:	(84371)2-69-78, 2-78-18	
Director General:	Anatoly V. Romanov	
Field of activities:	- Elaboration of technical documentation for armed surface ships, transport and passenger vessels, sea boats, etc.; - Elaboration of design documentation for alternative activities of RAO "Gasprom", NGDU "Almetyevskneft, and NII "Turbokompressor".	
Production characteristics:	The licenses were obtained in 1998 for the right to develop defence technologies and to design the equipment for oil and gas industries and facilities for oil and gas product trunk pipelines.	
Average payroll number of employees:	550	
Major customers:	Coast Guard of the Federal Frontier Service of the Russian Federation, naval forces of foreign customers, Navy, shipbuilding plants.	
Financial indicators (at 01.07.2001, US\$ million):	Product sales	0.2
	Net profit	1.5
	Fixed assets and current assets	2.5

Information on the project

Economic evaluation

Purpose of the project

Creation of the river-going passenger motor vessel on air-cavity "Volzhanka". Implementation of the project would make it possible to saturate the market with up-to-date and inexpensive domestic products to replace the fleet of obsolete and unprofitable vessels.

Project product

River-going passenger motor vessel on air cavity. Basic parameters are as follows. River Register Class – OA; passenger capacity – 36 people; crew – 2 people; speed in calm water/roughness – 65 km/hour; length – 17 m; width – 3.8 m; draught – 0.6m; main propulsion engine KamAZ-740.50 rated at 360 kW; water-jet propellers; radio communication – FM radio station.

The use of new gliding principles and progressive engines make the vessel more economical as compared to conventional types. Small draught makes it possible to get over shallow waters. Sliding ladder allows disembarkation at unequipped riverbanks. High comfort, modern exterior and interiors. The vessel features high reliability.

Sales market

River shipping companies of the Russian Federation and CIS. Large and medium-size travel agencies specialising in arranging voyages in the basins of the Middle Russia rivers. Enterprises and companies of oil, gas, and forestry complexes.

Probable competitors

No direct competitors in this class of vessels have been identified as of now. Similar domestic models are SVPS Pr.14351 "Luch" and high-speed vessel R-83 "Zarya" manufactured by OAO "Moscow Shipbuilding Plant".

Completeness and appraisal of the project

Available are the business plan and technical proposals.

Financial Evaluation

Amount of investment needed

US\$ 0.29 million

Items of expenditure

R&D, pre-production, introduction of new fixed assets and replenishment of current assets.

Possible forms of cooperation with investor

credit

Financial security

guarantees of the Tatarstan Government

Payback period

1.5 years

Credit repayment period

2 years

C. Machine Building and Metal-Working
C8. Organisation of Production of Pumping Water-Driven Washing Unit

Information on the company

Company name:	GP "Zelenodolsk Planning and Design Office" *	
Address:	422520 Zelenodolsk, Lenin St., 41a	
Telephone:	(84371) 2-19-32, 2-25-86	
Fax:	(84371)2-69-78, 2-78-18	
Director General:	Anatoly V. Romanov	
Field of activities:	- Elaboration of technical documentation for armed surface ships, transport and passenger vessels, sea boats, etc.; - Elaboration of design documentation for alternative activities of RAO "Gasprom", NGDU "Almetyevskneft, and NII "Turbokompressor".	
Production characteristics:	The licenses were obtained in 1998 for the right to develop defence technologies and to design the equipment for oil and gas industries and facilities for oil and gas product trunk pipelines.	
Average payroll number of employees:	550	
Major customers:	Coast Guard of the Federal Frontier Service of the Russian Federation, naval forces of foreign customers, Navy, shipbuilding plants.	
Financial indicators (at 01.07.2001, US\$ million):	Product sales	0.2
	Net profit	1.5
	Fixed assets and current assets	2.5

Information on the project

Economic evaluation

Purpose of the project

Increase in the life cycle of the unit up to 15-20 years by applying water drive for washing pump which ensures more efficient use of power input, essential simplification of unit control, and better labour conditions.

Project product

Pumping water-driven washing unit is intended for flooding of oil and gas wells with various mediums in the course of their maintenance and workover and during other washing/squeezing works.

The unit is mounted on the "KamAZ" cross-country truck chassis.

Basic consumer's parameters are as follows. Maximum discharge pressure – 32 MPa; maximum possible delivery – 19.6 litre/sec; diameters of manifold pipeline nominal bore: sucking pipe – 100 mm, injection pipe – 50 mm; measuring reservoir capacity – 3 m; overall dimensions – 8.5m x 2.5m x 3.6m; weight – 17,000 kg

Sales market

Principal consumers of pumping washing units are the Republic of Tatarstan, Russian Federation, and CIS. Total market capacity is 400 units, of which 75 to 100 units are for the Republic of Tatarstan.

Completeness and appraisal of the project

Business plan has been prepared, available are technical inspection report and permissive documentation

Financial Evaluation

Amount of investment needed

US\$ 0.13 million

Items of expenditure

Elaboration of documents, making of the unit.

Possible forms of cooperation with investor

credit

Financial security

guarantees of the Tatarstan Government

Payback period

1.5 years

Credit repayment period

2 years

C. Machine Building and Metal-Working

C9. Assembly of Rear Driving Axles with Hypoid Gearing for Buses and Trucks

Information on the company

Enterprise name: GUP RT "PO EIAZ" *		
Address:	423600, Republic of Tatarstan, Tanayevskoye Shosse, 2	
Telephone:	(85557) 5-10-03	
Fax:	(85557) 5-10-90	
Director General:	Ravil Kh. Zaripov	
Field of activities:	Industrial production of motor vehicles	
Number of employees:	4580	
Basic products:	Spares for repair and maintenance of motor vehicles; oilfield and geological survey equipment and spares; spares to agricultural machinery; bench and erection tools; welded metal structures; press moulds and dies; non-standard equipment; concrete; windows and doors; finish casings; plinths; electric power, service/drinking water, and waste transportation services; freight services; communication services; printing and advertising services; design and exploration work.	
Financial indicators	Annual output	12.6
(at 01.10.2001, US\$ million):	Fixed assets	20.3
	Current assets	23.4
	Product sales	11.1
	Net profit	0.5

Information on the project

Economic evaluation

Purpose of the project

Organisation of rear driving axles production with hypoid gearing for buses and trucks.

Basic works to be done under the project

Assembly of rear driving axles from component parts.

Project product

Rear driving axles for buses and trucks developed by PPS Detva Holding (Slovakia); annual production output is 3,900 units.

Sales market

Russian Federation, Republic of Tatarstan.

Probable competitors

No competitors.

Completeness and appraisal of the project

Technical and economic estimates have been prepared.

Financial Evaluation

Amount of investment needed

US\$ 0.71 million

breakdown by years 1st year – US\$ 0.71 million

Items of expenditure:

Design and exploration works, construction and erection works, acquisition of equipment, manpower training, acquisition of component parts.

Possible forms of cooperation with investor

joint venture, credit

Financial security

pledge

Payback period

0.3 years

Credit repayment period

1 year

C. Machine Building and Metal-Working

C10. Organisation of Compressor Production Jointly with Knorr Bresme

Information on the company

Enterprise name: GUP RT "PO EIAZ" *		
Address:	423600, Republic of Tatarstan, Tanayevskoye Shosse, 2	
Telephone:	(85557) 5-10-03	
Fax:	(85557) 5-10-90	
Director General:	Ravil Kh. Zaripov	
Field of activities:	Industrial production of motor vehicles	
Number of employees:	4580	
Basic products:	Spares for repair and maintenance of motor vehicles; oilfield and geological survey equipment and spares; spares to agricultural machinery; bench and erection tools; welded metal structures; press moulds and dies; non-standard equipment; concrete; windows and doors; finish casings; plinths; electric power, service/drinking water, and waste transportation services; freight services; communication services; printing and advertising services; design and exploration work.	
Financial indicators (at 01.10.2001, US\$ million):	Annual output	12.6
	Fixed assets	20.3
	Current assets	23.4
	Product sales	11.1
	Net profit	0.5

Information on the project

Economic evaluation

Purpose of the project

Organisation of compressor production.

Basic works to be done under the project

Assembly from component parts.

Project product

Single-cylinder and double-cylinder compressors for buses and trucks developed by Knorr Bresme; annual production output is 25,000 units.

Sales market

Russian Federation, Republic of Tatarstan.

Probable competitors

Completeness and appraisal of the project

Design documentation and technical/economic estimates have been prepared.

Financial Evaluation

Amount of investment needed

breakdown by years

	US\$ 1.5 million
1st year –	US\$ 1.5 million

Items of expenditure:

Design and exploration work, start-up and adjustment, acquisition of equipment and component parts.

Possible forms of cooperation with investor

joint venture, credit

Financial security

pledge

Payback period

2.9 years

Credit repayment period

5 years

C. Machine Building and Metal-Working
C11. Organisation of Wood-Filled Polypropylene Production

Information on the company

Enterprise name: GUP RT "PO EIAZ" *		
Address:	423600, Republic of Tatarstan, Tanayevskoye Shosse, 2	
Telephone:	(85557) 5-10-03	
Fax:	(85557) 5-10-90	
Director General:	Ravil Kh. Zaripov	
Field of activities:	Industrial production of motor vehicles	
Number of employees:	4580	
Basic products:	Spares for repair and maintenance of motor vehicles; oilfield and geological survey equipment and spares; spares to agricultural machinery; bench and erection tools; welded metal structures; press moulds and dies; non-standard equipment; concrete; windows and doors; finish casings; plinths; electric power, service/drinking water, and waste transportation services; freight services; communication services; printing and advertising services; design and exploration work.	
Financial indicators (at 01.10.2001, US\$ million):	Annual output	12.6
	Fixed assets	20.3
	Current assets	23.4
	Product sales	11.1
	Net profit	0.5

Information on the project

Economic evaluation

Purpose of the project

Organisation of wood-filled PP production.

Basic works to be done under the project

Acquisition of process equipment.

Project product

Wood-filled polypropylene, a composite material for lining panels of car interiors; annual production output is 1,300 tonnes.

Sales market

Russian Federation, Republic of Tatarstan.

Probable competitors

OAO «Krona» (Nizhegorodskaya Oblast), «Middle Volga Plastics Plant» (Togliatti), OAO «Moskich» (Mosva).

Completeness and appraisal of the project

Business plan has been prepared.

Financial Evaluation

Amount of investment needed

US\$ 0.4 million

breakdown by years

1st year – US\$ 0.4 million

Items of expenditure:

Construction and erection works, acquisition of equipment, raw materials, and supplies.

Possible forms of cooperation with investor

joint venture, credit

Financial security

pledge

Payback period

1.8 years

Credit repayment period

3 years

C. Machine Building and Metal-Working
C12. Provision of Russian and Foreign Airlines with Medium-Range Aircraft TU-330 and Its Modifications of Domestic Manufacture

Information on the company

Company name: GUP "Kazan Aircraft Production Association n.a. S.P. Gorbunov" *
Address: 420036 Kazan, Dementyev St., 1
Telephone: (8432) 71-31-31
Fax: (8432) 71-95-98
Director General: Nail G. Khairoullin
Field of activities: Production and repairs of aircraft and spare parts thereof,
production of consumer goods.
Number of employees: 7298
Basic products: Aircraft TU-214, TU-240, TU-200, vacuum dryer for box-calf
production, consumer goods

Information on the project

Economic evaluation

Purpose of the project

Provision of Russian airlines with domestically manufactured airplanes.

Basic works to be done under the project

Acquisition of equipment, construction and erection work, designing, manufacturing of special auxiliaries and tools; statistical, longevity, certification tests, and production certification.

Project product

Medium-range aircraft TU-330.

Sales market

Russian Federation, Republic of Tatarstan, CIS and foreign countries.

Probable competitors

No competitors.

Completeness and appraisal of the project

Business plan appraisal has been done.

Financial Evaluation

Amount of investment needed

breakdown by years		US\$ 387.76 million
	1st year –	US\$ 202.44 million
	2nd year –	US\$ 115.28 million
	3rd year –	US\$ 41.82 million
	4th year –	US\$ 28.22 million

Items of expenditure:

Capital investments, acquisition of current assets, R&D.

Possible forms of cooperation with investor

credit

Financial security

guarantees of Russian Federation Government

Payback period

12 years

Credit repayment period

13th year

C. Machine Building and Metal-Working
C13. Production of Aircraft of TU-324 Family

Information on the company

Company name: GUP "Kazan Aircraft Production Association n.a. S.P. Gorbunov" *
Address: 420036 Kazan, Dementyev St., 1
Telephone: (8432) 71-31-31
Fax: (8432) 71-95-98
Director General: Nail G. Khairoullin
Field of activities: Production and repairs of aircraft and spare parts thereof,
production of consumer goods.
Number of employees: 7298
Basic products: Aircraft TU-214, TU-240, TU-200, vacuum dryer for box-calf
production, consumer goods

Information on the project

Economic evaluation

Purpose of the project

Efficient replacement of worn-out and obsolete short-range airplanes with a high-speed regional aircraft having prospects to enter the international market.

Basic works to be done under the project

Acquisition of equipment, construction and erection work, designing, manufacturing of special auxiliaries and tools; statistical, longevity, certification tests, and production certification.

Project product

Airplanes of TU-324 family.

Sales market

Russian Federation, Republic of Tatarstan, CIS and foreign countries.

Probable competitors

No competitors in Russian Federation; foreign competitor is EMB-145

Completeness and appraisal of the project

Business plan appraisal has been done.

Financial Evaluation

Amount of investment needed

breakdown by years		US\$ 414.75 million
	1st year –	US\$ 45.86 million
	2nd year –	US\$ 80.90 million
	3rd year –	US\$ 159.76 million
	4th year –	US\$ 128.23 million

Items of expenditure:

Capital investments, acquisition of current assets, R&D.

Possible forms of cooperation with investor

credit
guarantees of Russian Federation Government

Financial security

Payback period

12 years

Credit repayment period

13th year

C. Machine Building and Metal-Working
C14. Production of Aircraft of TU-214 Family

Information on the company

Company name: GUP "Kazan Aircraft Production Association n.a. S.P. Gorbunov" *
Address: 420036 Kazan, Dementyev St., 1
Telephone: (8432) 71-31-31
Fax: (8432) 71-95-98
Director General: Nail G. Khairoullin
Field of activities: Production and repairs of aircraft and spare parts thereof,
production of consumer goods.
Number of employees: 7298
Basic products: Aircraft TU-214, TU-240, TU-200, vacuum dryer for box-calf
production, consumer goods

Information on the project

Economic evaluation

Purpose of the project

To satisfy the demand of the aircraft market.

Basic works to be done under the project

Acquisition of equipment, construction and erection work, designing, manufacturing of special auxiliaries and tools;
statistical, longevity, certification tests, and production certification.

Project product

Airplanes of TU-214 family.

Sales market

Russian Federation, Republic of Tatarstan, CIS and foreign countries.

Probable competitors

Boeing 757-200

Completeness and appraisal of the project

Business plan appraisal has been done.

Financial Evaluation

Amount of investment needed

breakdown by years	1st year –	US\$ 528.70 million
	2nd year –	US\$ 86.53 million
	3rd year –	US\$ 96.24 million
	4th year –	US\$ 102.24 million
		US\$ 243.69 million

Items of expenditure:

Capital investments, acquisition of current assets, R&D.

Possible forms of cooperation with investor

credit

Financial security

guarantees of Russian Federation Government

Payback period

4 years

Credit repayment period

6 years

C. Machine Building and Metal-Working
C15. Reconstruction and Development of Domestic Refrigerating Equipment Production

Information on the company

Company name: OAO PO "Plant n.a. Sergo" (POZIS)		
Address:	422548 Zelenodolsk, Privikzalnaya St., 4	
Telephone:	(271) 2-17-34	
Fax:	(271) 3-65-78, 3-75-78	
Director General:	Radik Sh. Khasanov	
Field of activities:	Industrial production of household refrigerating appliances.	
Number of employees:	257	
Basic products:		
Financial indicators	Annual output	14.5
(at 01.01.2002, US\$ million):	Fixed assets	14.7
	Current assets	12.4
	Product sales	14.3
	Net profit	1.2

Information on the project

Economic evaluation

Purpose of the project

Renovation of production and making provisions for manufacturing ozone-friendly household refrigerating appliances.

Basic works to be done under the project

Acquisition and installation of equipment, construction and erection work, replenishment of current assets.

Project product

Single-, double-, and triple-chamber refrigerators, freezers, refrigerated showcases, counter refrigerators, medical-purpose refrigerators, coolers.

Sales market

Republic of Tatarstan, regions of Volga, Urals and Siberia.

Probable competitors

OAO Refrigerator Plant "Biryusa" (Krasnoyarsk), OAO "Ormez" (Orsk), OAO Yuryuzan Mechanical Plant (Yuryuzan), ZAO "East-Frost" (Murom), Refrigerator Plant "Stinol" (Lipetsk).

Completeness and appraisal of the project

Business plan has been prepared.

Financial Evaluation

Amount of investment needed

US\$ 15.25 million

Items of expenditure:

Acquisition and installation of equipment, construction and erection work, replenishment of current assets.

Possible forms of cooperation with investor

credit

Financial security

pledge

Payback period

5 years

Credit repayment period

5 year

D 1. GP KPKhFO “Tatkhimfarmpreparaty”*

Establishment of Manufacturing Section for Production of Medicines in Hard Gelatine Capsules

D 2. GP KPKhFO “Tatkhimfarmpreparaty”*

Establishment of Production of Injection Solutions in Ampoules

D3. GP KPKhFO “Tatkhimfarmpreparaty”*

Reorganisation of Medicines Production in Tablets and Capsules

D 4. OAO “Chemical Plant named after L. Karpov

Establishment of Production of Injection Solutions in Ampoules (magnesium sulphate 25%, calcium chloride 10%, sodium thiosulphate 30%)

D5. GUP Vektor*

Development and Establishment of Production of Endoprotheses and Instruments for Their Setting

D6. OAO Kazan Plant of Medical Instruments

Mastering the Large-scale Production of Medical Equipment for Dental Rooms

D7. OAO Kazan Plant of Medical Apparatus

Development and Mastering of Production of Hearing Aid System, and Creation of a Centre for Correction of Hearing and Speech

D. Medical Industry

D1. Establishment of Manufacturing Section for Production of Medicines in Hard Gelatine Capsules

Information on the company

Enterprise name:	GP Kazan Pharmaceutical and Chemical Production Association "Tatkhimfarmpreparaty"	
Address:	Republic of Tatarstan, 420091, Kazan, Belomorskaya St., 73	
Tel:	(8432) 542032, 499326	
Fax:	(8432) 542062, 499296	
Director General:	Radik G. Goumerov	
Field of activities:	Pharmaceutical industry. Production of ready-to-use medicines, stitching and surgical materials.	
Production characteristics:	KPCPA Tatkhimfarmpreparaty consists of two plants: one for chemical pharmaceuticals and one for surgical stitch materials. Production complex is unique in domestic pharmaceutical industry and has the newest technologies and advanced equipment making it possible to manufacture pharmaceuticals under GMP standards.	
Number of employees:	1800	
Basic products:	Pharmaceuticals in the form of tablets, solutions, extracts, tinctures, protective pastes, eye-drops, ointments, galenic preparations, stitching and surgical materials.	
Financial indicators (at 01.01.2001, US\$ million):	Annual output	12.0
	Fixed assets	3.4
	Current assets	12.1
	Product sales	8.5
	Net profit	0.9

Information on the project

Economic evaluation

Purpose of the project

Establishment of the up-to-date production of medicines in hard gelatine capsules for various uses. Implementation of the project will make it possible to expand the range of medicines manufactured by the enterprise in compliance with international standards (GMP).

Basic works to be done under the project

Acquisition and installation of required equipment meeting international standard requirements for ready-to-use products (GMP).

Project product

Medicines in the form of hard gelatine capsules.

Sales market

Republic of Tatarstan, Russian Federation, CIS countries.

Probable competitors

Pharmaceutical enterprises of Russian Federation and CIS countries.

Completeness and expertise of the project

Business plan has been worked out.

Financial evaluation

Amount of investment needed		US\$ 1.2 million
breakdown by years	1st year –	US\$ 1.0 million
	2nd year –	US\$ 0.2 million

Items of expenditure

Acquisition of equipment, installation and start-up works.

Possible forms of cooperation with investor

credit, leasing, joint production

Financial security

guarantee

Payback period

1.5 years

Credit repayment period

3 years

D. Medical Industry

D2. Establishment of Production of Injection Solutions in Ampoules

Information on the company

Enterprise Name: GP Kazan Pharmaceutical and Chemical Production Association "Tatkhimfarmpreparaty"		
Address:	Republic of Tatarstan, 420091, Kazan, Belomorskaya St., 73	
Tel:	(8432) 542032, 499326	
Fax:	(8432) 542062, 499296	
Director General:	Radik G. Goumerov	
Field of activities:	Pharmaceutical industry. Production of ready-to-use medicines, stitching and surgical materials.	
Production characteristics:	KPCPA Tatkhimfarmpreparaty consists of two plants: one for chemical pharmaceuticals and one for surgical stitch materials. Production complex is unique in domestic pharmaceutical industry and has the newest technologies and advanced equipment making it possible to manufacture pharmaceuticals under GMP standards.	
Number of employees:	1800	
Basic products:	Pharmaceuticals in the form of tablets, solutions, extracts, tinctures, protective pastes, eye-drops, ointments, galenic preparations, stitching and surgical materials.	
Financial indicators (at 01.01.2001, US\$ million):	Annual output	12.0
	Fixed assets	3.4
	Current assets	12.1
	Product sales	8.5
	Net profit	0.9

Information on the project

Economic evaluation

Purpose of the project

Establishment of the up-to-date production of injection solutions in ampoules.

Basic works to be done under the project

Acquisition and installation of equipment.

Project product

Injection solutions in ampoules.

Sales market

Republic of Tatarstan, Russian Federation, CIS countries.

Probable competitors

Pharmaceutical enterprises of Russian Federation and CIS countries.

Completeness and expertise of the project

Business plan has been worked out.

Financial evaluation

Amount of investment needed		US\$ 1.9 million
breakdown by years	1st year –	US\$ 1.52 million
	2nd year –	US\$ 0.38 million.

Items of expenditure

Acquisition of equipment, installation and start-up works.

Possible forms of cooperation with investor

credit, leasing, joint production

Financial security

guarantee

Payback period

1.3 years

Credit repayment period

3 years

D. Medical Industry

D3. Reorganisation of Medicines Production in Tablets and Capsules

Information on the company

Enterprise name: GP Kazan Pharmaceutical and Chemical Production Association "Tatkhimfarmpreparaty"		
Address:	Republic of Tatarstan, 420091, Kazan, Belomorskaya St., 73	
Tel:	(8432) 542032, 499326	
Fax:	(8432) 542062, 499296	
Director General:	Radik G. Goumerov	
Field of activities:	Pharmaceutical industry. Production of ready-to-use medicines, stitching and surgical materials.	
Production characteristics:	KPCPA Tatkhimfarmpreparaty consists of two plants: one for chemical pharmaceuticals and one for surgical stitch materials. Production complex is unique in domestic pharmaceutical industry and has the newest technologies and advanced equipment making it possible to manufacture pharmaceuticals under GMP standards.	
Number of employees:	1800	
Basic products:	Pharmaceuticals in the form of tablets, solutions, extracts, tinctures, protective pastes, eye-drops, ointments, galenic preparations, stitching and surgical materials.	
Financial indicators (at 01.01.2001, US\$ million):	Annual output	12.0
	Fixed assets	3.4
	Current assets	12.1
	Product sales	8.5
	Net profit	0.9

Information on the project

Economic evaluation

Purpose of the project

Establishment of the up-to-date production of broad-spectrum medicines in tablets and capsules.

Basic works to be done under the project

Acquisition and installation of equipment.

Project product

Medicines in tablets and capsules.

Sales market

Republic of Tatarstan, Russian Federation, CIS countries.

Probable competitors

Pharmaceutical enterprises of Russian Federation and CIS countries.

Completeness and expertise of the project

Business plan has been worked out.

Financial evaluation

Amount of investment needed		US\$ 8.2 million
breakdown by years	1st year –	US\$ 7.95 million
	2nd year –	US\$ 0.25 million

Items of expenditure

Acquisition of equipment, installation and start-up works.

Possible forms of cooperation with investor

credit, leasing, joint production

Financial security

guarantee

Payback period

2 years

Credit repayment period

3 years

D. Medical Industry

D4. Establishment of Production of Injection Solutions in Ampoules (magnesium sulphate 25%, calcium chloride 10%, sodium thiosulphate 30%)

Information on the company

Enterprise name:	OAO "Chemical Plant n.a. Karpov	
Address:	423640, Mendelejevsk, Pionerskaya St., 2	
Telephone:	(85549) 2-12-51	
Fax:	(85549) 2-12-51	
Director General:	Lenar G. Gaisin	
Field of activities:	Production of chemical products for technical uses, reagents, medicines, and consumer goods.	
Production characteristics:	Licenses for production of medicines have been obtained. Available are hygienic certificates for consumer goods. The enterprise has necessary production facilities for full-scale production of high-quality chemical products.	
Number of employees:	2300	
Basic products:	Barium salts (barium sulphate for paper coating, barium hydroxide, barium hydrate), sodium thiosulphate, sodium sulphate, bihydrated calcium chloride, barium sulphate, calcium chloride, magnesium sulphate, sodium thiosulphate.	
Financial indicators (at 01.07.2001, US\$ million):	Annual output	10.1
	Fixed assets	12.5
	Current assets	6.5
	Product sales	9.9
	Net profit	0.9

Information on the project

Economic evaluation

Purpose of the project

Meeting the public demand in the Republic of Tatarstan in high-quality, broad-spectrum injection preparations against various diseases.

Basic works to be done under the project

Acquisition, erection of equipment; preparation and mastering of production.

Project products

Calcium chloride solution 10%, magnesium sulphate solution 25%, sodium thiosulphate solution 30%.

Sales market

Republic of Tatarstan, Russian Federation and the CIS countries.

Probable competitors

OAO «Dalkhimfarm» of Khabarovsk, OAO «Vremya» of Voronezh, FGP «Moskhimfarmpreparaty» of Moscow, OAO «Khimfarmpreparaty» of Novosibirsk.

Completeness and appraisal of the project

Business plan has been worked out.

Financial evaluation

Amount of investment needed

breakdown by years		US\$ 8.4 million
	1st year –	US\$ 5.1 million
	2nd year –	US\$ 3.3 million

Items of expenditure

Construction and erection works, acquisition of equipment and circulating assets, other expenses.

Possible forms of cooperation with investor

credit, joint venture

Financial security

pledge

Payback period

6 years

Credit repayment period

5 years

D. Medical Industry
D5. Development and Establishment of Production of Endoprostheses and Instruments for Their Setting

Information on the company

Name of the company:	GUP "Vektor" *	
Address:	420044, Kazan, Prospekt Yamasheva, 36.	
Telephone:	(8432) 56-43-24	
Fax:	(8432) 56-03-22	
Director General:	Mikhail Ivanov	
Field of activities:	Production of endoprostheses	
Number of employees:	54	
Basic products:	Products of medical industry	
Financial indicators (at 1.10.2002, US\$ million)		
	Annual output	0.9
	Fixed assets	1.2
	Current assets	0.47
	Product sales	0.8
	Net profit	0.02

Information on the project

Economic evaluation

Purpose of the project

Integrated solution of problems relating to preservation of health of able-bodied population in cases of traumas, congenital and acquired diseases of the support and locomotion system, qualitative improvement of medical aid to the sick and decrease in the disablement rate in the Republic of Tatarstan.

Basic works to be done under the project:

Research and development works.

Project products:

Femoral prostheses, tool kits for setting of femoral prostheses.

Sales market:

Republic of Tatarstan, Russia, CIS countries.

Probable competitors:

AO Kazan Plant of Medical Instruments.

Completeness and appraisal of the project:

Business plan is available.

Financial evaluation

Amount of investment needed

US\$1.05 million, including US\$ 0.18 million for R & D

Items of expenditure

R & D, pre-production, provision with circulating assets.

Possible forms of cooperation with investor

credit

Financial security

pledge

Payback period

4.5 years

Credit repayment period

5 years

D. Medical Industry

D6. Mastering the Large-Scale Production of Medical Equipment for Dental Rooms

Information on the company

Name of the company:	OAO "Kazan Plant of Medical Instruments"	
Address:	420022, Kazan, Saidashev St., 12.	
Telephone:	(8432) 37-06-04, 37-78-76	
Fax:	(8432) 93-25-42, 37-75-85	
Director General:	Nour Shakirov	
Field of activities:	Medical industry	
Number of employees:	1250	
Basic products:	Medical equipment	
Financial indicators (at 01.01.2002, US\$ million):		
	Annual output	4.5
	Fixed assets	1.2
	Current assets	2.14
	Product sales	2.12
	Net profit	0.47

Information on the project

Economic evaluation

Purpose of the project

Supply of medical institutions of the Russian Federation with up-to-date dental equipment.

Basic works to be done under the project:

Acquisition of equipment, pre-production, and provision with circulating assets.

Project products:

Dental room set:

Pneumatic rack mountable dental drilling machine, BP-07;

Pneumatic rotary reversible micro-motor, MPRR;

Compressor, KPB-80/5;

Scalers, IZK-02/M4.

Sales market:

Republic of Tatarstan, Russia, CIS countries.

Probable competitors:

SKB SoiE (Volgograd), OAO "Metallist" (Serpukhov), OOO "Stomel" (Voronezh), OAO "Arzamas Instrument-Making Plant", OAO "Media" (Volgograd), NPP "Micron" (Kazan).

Completeness and appraisal of the project:

Business plan is available.

Financial evaluation

Amount of investment needed

US\$ 0.1 million

Items of expenditure

Acquisition of equipment, pre-production, provision with circulating assets.

Possible forms of cooperation with investor

credit

Financial security

pledge

Payback period

1.5 years

Credit repayment period

2 years

D. Medical Industry

D7. Development and Mastering of Production of Hearing Aid System, and Creation of a Centre for Correction of Hearing and Speech

Information on the company

Name of the company:	OAO Kazan Plant of Medical Apparatus	
Address:	420030, Kazan, Naberezhnaya St., 11.	
Telephone:	(8432) 92-12-18	
Fax:	(8432) 55-33-74	
Director General:	Rashad Mavlyutov	
Field of activities:	Medical industry	
Number of employees:	300	
Basic products:	Medical apparatus	
Financial indicators (at 01.01.2002, US\$ million):		
	Annual output	1.5
	Fixed assets	0.8
	Current assets	0.5
	Product sales	1.5
	Net profit	0.3

Information on the project

<u>Economic evaluation</u>	
<u>Purpose of the project</u>	
Creation of a Centre for Correction of Hearing and Speech.	
<u>Basic works to be done under the project:</u>	
Research and development work on the design of programmable hearing aid; acquisition of equipment for production site; preparation of large-scale production of programmable hearing aids; creation of a Centre for Correction of Hearing and Speech and its provision with necessary equipment.	
<u>Project products:</u>	
Product: Individual console of students; "Prognoz" (Forecast) complex; programmable hearing aid.	
Services:	
<ul style="list-style-type: none"> - diagnostics of hearing abilities; - individual and team teaching without hearing aid; - individual and team teaching with hearing aid; - consultations to other Centres for Correction of Hearing and Speech. 	
<u>Sales market:</u>	
Republic of Tatarstan, Russian Federation.	
<u>Probable competitors:</u>	
No competitors in rendering of services under the techniques proposed within the project for teaching and working with deaf persons. No domestic competitors in production of equipment for determination of professional abilities.	
<u>Completeness and appraisal of the project:</u>	
Business plan is available.	
<u>Financial evaluation</u>	
<u>Amount of investment needed</u>	US\$ 286,000
<u>Items of expenditure</u>	
Research and development work, pre-production, provision with circulating assets.	
<u>Possible forms of cooperation with investor</u>	Credit, joint production
<u>Financial security</u>	Pledge, guarantee
<u>Payback period</u>	3 years
<u>Credit repayment period</u>	3 years

E. Industry of Construction Materials

E1. Production Co-operative Concrete Product Plant No. 4 of OAO "Tatstroj"
Reconstruction of Concrete Product Plant No. 4

E 2. OAO "Tatagropromstroj"
Apastovo Brick-Making Plant

E. Building Materials Industry

E1. Reconstruction of Concrete Product Plant No. 4

Information on the company

Company Name: Concrete Product Plant No.4, Production Co-operative of OAO "Tatstroj"		
Address:	420051 Kazan, Tetsevsckaya St., 271	
Phone:	(8432) 426654	
Fax:	(8432) 426654	
Director General:	Yevgeny F. Tsapin	
Field of activities:	Building materials industry	
Production characteristics:	Annual output of pre-cast concrete products is 45,000 m ³	
Number of employees:	300	
Basic products:	Reinforced concrete and concrete products, ready-mixed concrete, mortar and other building products.	
Financial indicators	Annual output	1.7
(at 01.01.2001, US\$ million):	Fixed assets	886
	Current assets	517
	Product sales	1.7
	Net profit	0.2

Information on the project

Economic evaluation

Purpose of the project

Establishment of new production of concrete products based on automated processing line with annual output of 65,000 cubic metres.

Basic works to be done under the project

Acquisition of automated processing line "Tensiland" of Prensoland (Spain).

Project product

Hollow-core slabs and other long-length concrete products on the long stands manufactured by continuous form-free molding under technology of Prensoland. Finished products are distinguished with high quality, high density, uniformity of concrete properties, minimum dimensional defects, and formation of smooth surface reducing costs for additional surface finishing. Use of rigid concrete decreases the wet-heat processing time and reduces cement consumption. Processing equipment is made so that a wide range of products variable both in thickness and in length can be manufactured using only one unit. The use of this technology helps reduction of noise down to sanitary standards due to removal of existing platform vibrators.

Sales market

Republic of Tatarstan and neighboring regions.

Probable competitors

Primary competitors of CPP No.4 for manufacture of hollow slabs in Kazan are ZhBI-3, ZhBK, KPD-2, Cellular Concrete Plant (Naberezhnye Chelny), ZhBI-210, etc.

Completeness and expertise of the project

Business plan has been worked out. Available is Opinion of the Interdepartmental Coordination Council for Basic Adjustment of Construction Industry in the Republic of Tatarstan.

Financial evaluation

Amount of investment needed

breakdown by years

	US\$ 4.1 million
1st year –	US\$ 4.1 million

Items of expenditures

Acquisition of equipment, construction and installation, investments into current assets.

Possible forms of cooperation with investor

credit

Financial security

guarantee

Production profitability

60%

Payback period

2.3 years

Credit repayment period

3 years

E. Building Materials Industry
E2. Apastovo Brick-Making Plant

Information on the company

Company Name: OAO "Tatagropromstroï"		
Address:	420049 Kazan, Chekhov St., 9	
Phone:	(8432) 361312	
Fax:	(8432) 380094	
Director General:	Irek M. Zakirov	
Field of activities:	Construction of industrial, civil and agricultural projects, production of building materials	
Production characteristics:	Association incorporates 57 building subdivisions with production facilities, automotive transport and construction machinery, 32 brick-making plants with aggregate capacity of 141 million bricks, 2 industrial construction plants, and 3 concrete product plants.	
Number of employees:	8500	
Basic products:	Construction and erection works	
Financial indicators	Annual output	19.3
(at 01.08.2001, US\$ million):	Fixed assets	18.5
	Current assets	21.9
	Product sales	19.3
	Net profit (loss)	3.1

Information on the project

Economic evaluation

Purpose of the project

Construction of brick-making plant with annual output of 40 million bricks in Apastovo village (Republic of Tatarstan).

Project product

Ceramic stiff-mud bricks according to GOST 530-80. Hollow core, facing, full ceramic bricks of standard shape (250x120x65 mm).

Sales market

Republic of Tatarstan

Probable competitors

Alexeevsk Brick-Making Plant, Yelabuga Brick-Making Plant, Arsk Brick-Making Plant, and Naberezhnye Chelny Ceramic Products Plant "KamAZ Stroïindustriya".

Completeness and expertise of the project

Production building, clay-stock facility, office building, and transformer substation have been built. Service lines (gas, water, electricity, and telephone) have been laid.

Financial evaluation

Amount of investment needed

breakdown by years		US\$ 8.2 million
	1st year –	US\$ 4.0 million
	2nd year –	US\$ 4.2 million

Items of expenditure

Acquisition of equipment, construction and installation, other expenses.

Possible forms of cooperation with investor

joint venture

Financial security

pledge, guarantee

Payback period

7 years

Credit repayment period

7 years

F1. OAO "Bugulminsky Farfor"
Increasing the Sales of Low-Temperature Chinaware

F. Chinaware and Faience Industry

F1. Increasing the Sales of Low-Temperature Chinaware

Information on the company

Company Name: OAO "Bugulminsky Farfor"		
Address:	423200, Bugulma, Lenin St., 171	
Phone:	(85514) 4-70-70	
Fax:	(85514) 3-88-15	
Director General:	Leonid K. Kulmamirov	
Field of activities:	Production of low-temperature chinaware	
Number of employees:	620	
Basic products:	Delft ware and low-temperature chinaware	
Financial indicators (at 01.07.2001, US\$ '000):	Annual output	559
	Fixed assets	881
	Current assets	1135
	Product sales	843
	Net profit	0.2

Information on the project

Economic evaluation

Purpose of the project

Reconstruction and retooling of the enterprise aimed at replacing the obsolete equipment and achieving the international level of quality.

Basic works to be done under the project

Acquisition of equipment, construction and erection works.

Project product

Brand name chinaware of high quality.

Sales market

Republic of Tatarstan, Russian Federation, France, Switzerland, the Netherlands, the USA.

Probable competitors

Bogdanovsky Chinaware Factory

Completeness and appraisal of the project

Business plan has been prepared.

Financial evaluation

Amount of investment needed

		US\$ 20.5 million
breakdown by years	1st year –	US\$ 10.0 million
	2nd year –	US\$ 3.0 million
	3rd year –	US\$ 7.5 million

Items of expenditure

Acquisition of fixed assets

Possible forms of cooperation with investor

joint production

Financial security

pledge

Payback period

3 years

Credit repayment period

4 years

G1. OAO "NPP National Footwear"
Reconstruction of national footwear production

G2. OAO "Spartak"
Development of Model Footwear Production

G 3. ZAO "Dialogue-Office"
Establishment of Production of a New Generation of Office Furniture at ZAO "Dialogue-Office"

G. Light Industry

G1. Reconstruction of national footwear production

Information on the project

Enterprise name: OAO "NPP National Footwear"		
Address:	420107, Arsk, Mostovaya St., 5	
Telephone:	(8266) 2-21-87	
Fax:	(8266) 2-20-87	
Director General:	Ismagil Minkhayerov	
Field of activities:	Construction, manufacturing and sales of national footwear.	
Number of employees:	182	
Basic products:	National men's, ladies', and children's footwear	
Financial indicators (at 01.07.2001, US\$ '000):	Annual output	182
	Fixed assets	163
	Current assets	64
	Product sales	224
	Net profit	22

Information on the project

Economic evaluation

Purpose of the project

Reconstruction of national footwear production.

Basic works to be done under the project

Acquisition of current assets.

Project product

National ladies' and men's footwear, ladies' indoor footwear, ladies' winter footwear, men's summer and winter footwear, children's winter and autumn footwear.

Sales market

Republic of Tatarstan, regions of Russian Federation.

Probable competitors

No direct competitors, indirect competitor is OAO "Spartak"

Completeness and expertise of the project

Business plan has been prepared.

Financial evaluation

Amount of investment needed

US\$ 0.07 million

Items of expenditures

Acquisition of equipment, assembly works, preproduction.

Possible forms of cooperation with investor

credit

Financial security

pledge

Payback period

3 years

Credit repayment period

3 years

G. Light Industry
G2. Development of Model Footwear Production

Information on the project

Enterprise name: OAO "Spartak"		
Address:	Republic of Tatarstan, 420107 Kazan, Spartakovskaya St., 2	
Telephone:	(8432) 645331	
Fax:	(8432) 646080	
Director General:	Ramis Sh. Gizetdinov	
Field of activities:	Footwear production.	
Production characteristics:	<p>OAO "Spartak" has three footwear production units and experimental laboratory for development of new models. Production premises are equipped with German and Austrian equipment. Production capacity is 1.8 million – 2.0 million pairs per year</p>	
Number of employees:	1300	
Basic products:	<p>Russian leather high boots with natural fur lining, aviator's boots, special footwear for various uses, casual men's, ladies' and children's footwear, fashionable leather footwear.</p>	
Financial indicators (at 01.07.2001, US\$ million):	Annual output	11.2
	Fixed assets	0.96
	Current assets	7.3
	Sales	3.0
	Net profit	0.12

Information on the project

Economic evaluation

Purpose of the project

Improvement in footwear production.

Basic works to be done under the project

Acquisition of new equipment, development of new footwear collections.

Project product

Model footwear.

Sales market

Republic of Tatarstan, Russian Federation.

Probable competitors

OAO "Unichel", OAO "Vestfalika"

Completeness and expertise of the project

Business plan has been prepared.

Financial evaluation

Amount of investment needed

breakdown by years

1st year – US\$ 1.4 million

Items of expenditures

Acquisition of current assets.

Possible forms of cooperation with investor

credit

Financial security

pledge

Payback period

2.7 years

Credit repayment period

3 years

G. Light Industry

G3. Establishment of Production of a New Generation of Office Furniture at ZAO “Dialogue-Office”

Information on the company

Name of the company: ZAO “Dialogue-Office”

Address: 423827, Naberezhnye Chelny, Moskovsky Pr., 140

Telephone: (8552) 59-40-54, 59-46-05

Fax: (8552) 59-93-09

Director General: Denis Nitenko

Field of activities: Production of furniture

Number of employees: 151

Basic products: furniture

Financial indicators (at 01.01.2002) in US\$
million:

Annual output	1.2
Fixed assets	0.2
Circulating assets	0.28
Products sales	0.19
Net profit	0.17

Information on the project

Economic evaluation

Purpose of the project

Supply of office furniture that meets international standards to domestic users at affordable prices.

Basic works to be done under the project:

Acquisition of equipment, construction and erection work, replenishment of circulating assets.

Project product:

“Prestige” or “Metro” type armchair on movable support with elbow-rests equipped with gas-lift system;

“Iso” type chairs on immovable support with elbow-rests;

“Senator” type armchairs on movable support with elbow-rests equipped with gas-lift system;

Cabinet furniture sets;

Wooden chairs.

Sales market:

Republic of Tatarstan, Russian Federation.

Probable competitors:

Manufacturers from Italy, Poland, Belarus, Ukraine, and Finland. There are also local competitors in Naberezhnye Chelny: “Sigma”, and “Yurics” Office Centre.

Completeness and expertise of the project:

Business plan is available.

Financial evaluation

Amount of investment needed

US\$1.07 million

Items of expenditures

Acquisition of equipment, construction and erection work, replenishment of current assets.

Possible forms of cooperation with investor

credit

Financial security

pledge

Payback period

3 years

Credit repayment period

3 years

H1. GU TatNIISKh*

Development and Use of Premixes in Feeding of Agricultural Animals and Poultry

H2. GU TatNIISKh*

Introduction of Potato Seed Growing System on An Improved Meristem Basis in the Republic of Tatarstan

H3. OOO “Safiya-1” Farm

Production and Storage of Seed and Food Potato

H4. “Zemlyaki” Farming Enterprise

Workshop for Processing of Potatoes into Dried Potato Mash

H5. “Kayen” Farm

Production of Vegetable Protein and Pectin from Amaranth Phytomass

H6. “Alga” Farm

Farming of Romanov Breed Sheep for Production and Sale of Meat, Wool, Skins, and Pedigree Sheep.

H7. “Tan” Farm

Production of Potato, Processing of Pea and Rye

H8. OAO “Kazanskaya Selkhoztekhnika”

Production of Rotary Mounted Ploughs with Screw-Shaped Mouldboards

H. Agriculture

H1. Development and Use of Premixes in Feeding of Agricultural Animals and Poultry

Information on the company

Company name:	GU TatNIISKh	
Address:	420048, Kazan, Orenburgsky Trakt, 48.	
Phone:	(8432) 64-21-89	
Fax:	(8432) 64-21-39	
Director General:	Rauis G. Gareyev.	
Field of activities:	Production of agricultural produce and premixes	
Number of employees:	306	
Basic products:	Elite seeds of zoned and prospective grains, leguminous and cereal crops, premixes	
Financial indicators (at 01.01.2001, US\$ million):	Annual output	1.5
	Fixed assets	1.3
	Current assets	1.2
	Product sales	1.5
	Net profit	0.01

Information on the project

Economic evaluation

Purpose of the project

Development of feeding rations for agricultural animals and poultry with biologically active substances by the use of vitamin-mineral premixes. The use of the premixes would increase animal yield by 15% to 20%.

Basic works to be done under the project

Acquisition of equipment.

Project product

Premixes

Sales market

Agricultural enterprises of the Republic of Tatarstan and regions of the Russian Federation;

Probable competitors

ZAO «Vitasol» (Kaluga); ZAO «Vitagro», ZAO «Vitagos» (Moscow).

Completeness and expertise of the project

Business plan has been prepared. Technical appraisal has been conducted.

Financial evaluation

Amount of investment needed

breakdown by years		US\$ 1.08 million
	1st year –	US\$ 0.27 million
	2nd year –	US\$ 0.27 million
	3rd year –	US\$ 0.27 million
	4th year –	US\$ 0.27 million

Items of expenditure

Acquisition of high-precision equipment, software, vitamins, microelement salts, fillers, anti-oxidants, and other components.

Possible forms of cooperation with investor

credit

Financial security

guarantee

Payback period

5 years

Credit repayment period

7 years

H. Agriculture

H2. Introduction of Potato Seed Growing System on An Improved Meristem Basis in the Republic of Tatarstan

Information on the company

Company name:	GU TatNIISKh	
Address:	420048, Kazan, Orenburgsky Trakt, 48.	
Phone:	(8432) 64-21-89	
Fax:	(8432) 64-21-39	
Director General:	Rauis G. Gareyev.	
Field of activities:	Production of agricultural produce and premixes	
Number of employees:	306	
Basic products:	Elite seeds of zoned and prospective grains, leguminous and cereal crops, premixes	
Financial indicators	Annual output	1.5
(at 01.01.2001, US\$ million):	Fixed assets	1.3
	Current assets	1.2
	Product sales	1.5
	Net profit	0.01

Information on the project

Economic evaluation

Purpose of the project

Introduction of potato seed growing system on the improved meristem basis in the Republic of Tatarstan, thus ensuring the increase in the average potato yield up to 200 metric centners per hectare and higher.

Basic works to be done under the project

Acquisition of equipment, construction of potato storage.

Project product

Test-tube plants, glass-house mini-tubers, initial improved tubers. Super-elite seed potato improved through meristem technique with potential yield of no less than 300 metric centners per hectare in the quantity of 1,000 tonnes a year.

Sales market

Agricultural enterprises of the Republic of Tatarstan and regions of the Russian Federation;

Probable competitors

In the Republic of Tatarstan: OOO «Alchak», «Zemlyaki» Farming Enterprise, Farming Enterprise «Safiya-1»; OOO «Semenovod» (St. Petersburg).

Completeness and expertise of the project

Business plan has been prepared. Developed and mastered is the technology for growing improved potato for climatic conditions of Tatarstan. Production and sales of improved seed potatoes have been done since 1996.

Financial evaluation

Amount of investment needed

breakdown by years	1st year –	US\$ 0.51 million
	2nd year –	US\$ 0.17 million

US\$ 0.68 million

Items of expenditure

Construction of potato storage, acquisition of field and storage machinery

Possible forms of cooperation with investor

credit

Financial security

guarantee

Payback period

5 years

Credit repayment period

7 years

H. Agriculture

H3. Production and Storage of Seed and Food Potato

Information on the company

Company Name:	OOO "Safiya-1" Farm		
Address:	Arsk, Arsky District of the Republic of Tatarstan		
Phone:	(8432) 43-15-68, (8266) 2-20-40		
Fax:	(8432) 43-15-68		
Director General:	Moudaris Minnoullin		
Field of activities:	Production of agricultural produce		
Number of employees:	12		
Basic products:	Potato, barley		
Financial indicators	Annual output	250	
(at 01.10.2001, US\$ '000):	Fixed assets	430	
	Current assets	110	
	Product sales	150	
	Net profit	130	

Information on the project

Economic evaluation

Purpose of the project

Supplying the farmers and peasant enterprises with seed potato. Supply of potato to Kazan.

Basic works to be done under the project

Acquisition of equipment, seed potato, construction of potato storage.

Project product

Seed and food potato.

Sales market

Republic of Tatarstan

Completeness and expertise of the project

Business plan is available.

Financial evaluation

Amount of investment needed

breakdown by years

	US\$ 0.5 million
1st year –	US\$ 0.2 million
2nd year -	US\$ 0.1 million
3d year -	US\$ 0.1 million
4th year -	US\$ 0.1 million

Items of expenditures

Acquisition of equipment, seed potato, construction of potato storage.

Possible forms of cooperation with investor

Credit

Financial security

Pledge, guarantee

Payback period

3 years

Credit repayment period

3 years

H. Agriculture

H 4. Workshop for Processing of Potatoes into Dried Potato Mash

Information on the company

Name of the company:	"Zemlyaki" Farm	
Address:	Republic of Tatarstan, Nizhnekamsky district, Smylovka Village	
Phone:	33-11-59	
Fax:	33-11-59	
Director General:	Vladimir Appakov	
Field of activities:	Production of agricultural produce	
Number of employees:	20	
Basic products:	potato, marketable grain	
Financial indicators (at 01.01.2002, US\$ million):		
	Annual output	0.276
	Fixed assets	0.490
	Circulating assets	0.156
	Products sales	0.190
	Net profit	0.148

Information on the project

Economic evaluation

Purpose of the project

To provide the Republic of Tatarstan with dried potato mash, peeled potato, food and seed potato.

Basic works to be done under the project:

Acquisition and growing of high quality seed potato.

Project product:

Dried potato mash, peeled potato.

Sales market:

Republic of Tatarstan

Probable competitors:

Domestic and foreign manufacturers in food-processing industry and agriculture.

Completeness and expertise of the project:

Business plan is available.

Financial evaluation

Amount of investment needed

		US\$ 1 million
breakdown by years	1st year –	US\$ 0.25 million
	2nd year –	US\$ 0.25 million
	3rd year –	US\$ 0.25 million
	4th year –	US\$ 0.25 million

Items of expenditures

Acquisition of equipment and high quality seed potato.

Possible forms of cooperation with investor

credit
pledge, guarantee

Financial security

3 years

Payback period

Credit repayment period

3 years

H. Agriculture

H 5. Production of Vegetable Protein and Pectin from Amaranth Phytomass

Information on the company

Name of the company:	"Kayen" Farm	
Address:	Republic of Tatarstan, Mendeleyevsky District	
Phone:	(85549) 53-52-17	
Fax:		
Director General:	Ramil Akhmetshin	
Field of activities:	Production of agricultural produce	
Number of employees:	95	
Basic products:	Protein, pectin from amaranth	
Financial indicators (at 01.01.2002, US\$ million):		
	Annual output	0.033
	Fixed assets	0.122
	Circulating assets	0.075
	Product sales	0.9
	Net profit	0.45

Information on the project

Economic evaluation

Purpose of the project

To provide the Republic of Tatarstan with vegetable protein and pectin from phytomass of amaranth.

Basic works to be done under the project:

Acquisition of equipment and replenishment of current assets.

Project product:

Vegetable protein and pectin

Sales market:

Republic of Tatarstan, Russian Federation

Probable competitors:

Agricultural enterprises of the Republic of Tatarstan

Completeness and expertise of the project:

Business plan has been prepared

Financial evaluation

Amount of investment needed

		US\$ 1.98 million
breakdown by years	1st year –	US\$ 0.66 million
	2nd year –	US\$ 0.66 million
	3rd year –	US\$ 0.66 million

Items of expenditures

Acquisition of equipment and replenishment of current assets.

Possible forms of cooperation with investor

credit

Financial security

pledge, guarantee

Payback period

3 years

Credit repayment period

3 years

H. Agriculture

H6. Farming of Romanov Breed Sheep for Production and Sale of Meat, Wool, Skins, and Pedigree Sheep.

Information on the company

Name of the company: "Alga" Farm		
Address:	Republic of Tatarstan, Agryzsky District, Kadybash Village	
Phone:	(83412) 49-67-79	
Fax:	(83412) 49-67-79	
Director General:	Razail Moullakhmetov	
Field of activities:	Production of agricultural produce	
Number of employees:	5	
Basic products:	Meat, wool, sheep skins	
Financial indicators (at 01.01.2002, US\$ million):		
	Annual output	0.055
	Fixed assets	0.017
	Circulating assets	0.004
	Product sales	0.004
	Net profit	0.003

Information on the project

Economic evaluation

Purpose of the project

To provide the Republic of Tatarstan with lamb and wool.

Basic works to be done under the project:

Construction of the farm, acquisition of agricultural machinery and concentrated fodder.

Project product:

Sheep, meat, wool, skins

Sales market:

Republic of Tatarstan, Republic of Udmurtia

Completeness and expertise of the project:

Business plan is available.

Financial evaluation

Amount of investment needed

breakdown by years		US\$ 0.1 million
	1st year –	US\$ 0.025 million
	2nd year –	US\$ 0.025 million
	3rd year –	US\$ 0.025 million
	4th year –	US\$ 0.025 million

Items of expenditures

Construction of the farm, acquisition of agricultural machinery and concentrated fodder.

Possible forms of cooperation with investor

credit

Financial security

pledge, guarantee

Payback period

3 years

Credit repayment period

4 years

H. Agriculture
H7. Production of Potato, Processing of Pea and Rye

Information on the company

Name of the company:	"Tan" Farm	
Address:	Republic of Tatarstan, Arsky District, Shushmabash Village	
Phone:	(8266) 96-3-98	
Fax:		
Director General:	Mansour Khousnoutdinov	
Field of activities:	Production of agricultural produce	
Number of employees:	10	
Basic products:	Food potato, hulled peas, rye flour	
Financial indicators (as of 1.01.2001, US\$ '000):		
	Annual output	46
	Fixed assets	85
	Circulating assets	21
	Product sales	36
	Net profit	11

Information on the project

Economic evaluation

Purpose of the project

Increasing the output of agricultural produce.

Basic works to be done under the project:

Acquisition of equipment.

Project product:

Hulled peas, rye flour, food potato.

Sales market:

Republic of Tatarstan, regions of the Russian Federation.

Probable competitors:

OAO "Naberezhnye Chelny Khleboprodukt".

Completeness and expertise of the project:

Business plan is available.

Financial evaluation

Amount of investment needed

breakdown by years

1st year – US\$ 0.1 million

US\$ 0.1 million

Items of expenditures

Acquisition of agricultural equipment.

Possible forms of cooperation with investor

credit

Financial security

pledge, guarantee

Payback period

2 years

Credit repayment period

2 years

H. Agriculture

H8. Production of Rotary Mounted Ploughs with Screw-Shaped Mouldboards

Information on the company

Name of the company:	OAO "Kazanskaya Selkhoztekhnika"	
Address:	422700, Vysokaya Gora Railway Station Settlement, Polkovaya St., 4	
Phone:	St., 4	
Fax:	(8265) 2-01-80	
Director General:	(8265) 2-01-80 Rafis Miftakhov	
Field of activities:	Production of agricultural machinery	
Number of employees:	83	
Basic products:	agricultural machinery	
Financial indicators (at 01.01.2002, US\$ million):		
	Annual output	0.05
	Fixed assets	0.1
	Circulating assets	0.2
	Product sales	0.18
	Net profit	0.07

Information on the project

Economic evaluation

Purpose of the project

Provision of agricultural producers with quality ploughs at affordable prices.

Basic works to be done under the project:

Acquisition of equipment, preparation of full-scale production, replenishment of current assets.

Project product:

Rotary mounted plough for ploughing of soil for grains and industrial crops without ridges and back furrows.

Sales market:

Agricultural companies of the Republic of Tatarstan and regions of the Russian Federation.

Probable competitors:

None.

Completeness and expertise of the project:

Business plan is available.

Financial evaluation

Amount of investment needed

US\$0.2 million

Items of expenditures

Acquisition of equipment, preparation of full-scale production, replenishment of current assets.

Possible forms of cooperation with investor

credit

Financial security

pledge

Payback period

1.5 years

Credit repayment period

2 years

I. Food Processing Industry

I1. OAO "Spassky Meat-Packing Plant"

Completion of Sausage Products Department

I2. OAO "Kazan Bread-Baking Plant No.4"

Mechanisation of Production Process for Moulded Kinds of Bread

I3. OAO "Kazan Bread-Baking Plant No.4"

Development and Putting into Production of a Variety of New Confectionery

I4. OAO "Nizhnekamsk Bread-Baking Combine"

Introduction of New Technique and Technology for Waffle Production

I5. MUP "Yelabuga Brewing Plant n.a. Stakhevs"*

Production of Beer, Lemonades, Juices, Salted and Smoked Fish

I6. OAO "Nourlat Bread-Baking Plant"

Expansion of Product Range and Increase in Breads and Confectionery Output

I. Food Processing Industry
II. Completion of Sausage Products Department

Information on the company

Company Name: OAO "Spassky Meat-Packing Plant"		
Address:	422840, Bolgar, Gordeyev St., 3	
Phone:	(8247) 2-26-32	
Fax:	(8247) 2-27-23	
Director General:	Ivan Ye. Nepomnyushchy	
Field of activities:	Food processing industry	
Number of employees:	134	
Basic products:	Meats, sausages, convenience foods, edible fats, dry animal food, and inedible fats	
Financial indicators	Annual output	28.8
(at 01.07.2001, US\$ million):	Fixed assets	189.8
	Current assets	120.8
	Product sales	518.0
	Net profit	15.1

Information on the project

Economic evaluation

Purpose of the project

Completion of sausage department construction with the use of up-to-date domestic equipment

Basic works to be done under the project

Arrangement of salting and ripening room, arrangement of sausage storage room, acquisition and installation of equipment.

Project product

Sausage products, meats and 1st-category by-products, edible fats, dry animal food, and convenience foods

Sales market

Republic of Tatarstan

Probable competitors

OAO "Kazan Meat-Packing Plant", OAO "Sviyazhsk Meat-Packing Plant", OAO " Chistopol Meat-Packing Plant"

Completeness and expertise of the project

Business plan has been prepared.

Financial evaluation

Amount of investment needed

breakdown by years	1st year –	US\$ 0.15 million
	2nd year –	US\$ 0.08 million
		US\$ 0.07 million

Items of expenditures

Acquisition of equipment

Possible forms of cooperation with investor

credit

Financial security

pledge

Payback period

2.8 years

Credit repayment period

3 years

I. Food Processing Industry
12. Mechanisation of Production Process for Moulded Kinds of Bread

Information on the company

Company Name:	OAO "Kazan Bread-Baking Plant No.4"	
Address:	420107, Kazan, Ostrovsky St., 100	
Phone:	(8432) 38-91-81	
Fax:	(8432) 38-05-91	
Director General:	Vladimir A. Mikheyev	
Field of activities:	Food processing industry	
Number of employees:	341	
Basic products:	Bakery items	
Financial indicators	Annual output	1.63
(at 01.01.2002, US\$ million):	Fixed assets	0.05
	Current assets	0.23
	Product sales	1.44
	Net profit	0.09

Information on the project

Economic evaluation

Purpose of the project

Mechanisation of production process for moulded kinds of bread

Basic works to be done under the project

Acquisition of equipment, construction and erection work, provision with current assets.

Project product

Blended-flour bread, moulded bread of 1st sort

Sales market

Republic of Tatarstan

Probable competitors

All bread-baking plants of Kazan (8 plants)

Completeness and expertise of the project

Business plan has been prepared.

Financial evaluation

Amount of investment needed

US\$ 0.06 million

Items of expenditures

Acquisition of equipment, construction and erection work, provision with current assets.

Possible forms of cooperation with investor

credit

Financial security

pledge

Payback period

1.6 years

Credit repayment period

1.5 years

I. Food Processing Industry
I3. Development and Putting into Production of a Variety of New Confectionery

Information on the company

Company Name:	OAO "Kazan Bread-Baking Plant No.4"	
Address:	420107, Kazan, Ostrovsky St., 100	
Phone:	(8432) 38-91-81	
Fax:	(8432) 38-05-91	
Director General:	Vladimir A. Mikheyev	
Field of activities:	Food processing industry	
Number of employees:	341	
Basic products:	Bakery items	
Financial indicators	Annual output	1.63
(at 01.01.2002, US\$ million):	Fixed assets	0.05
	Current assets	0.23
	Product sales	1.44
	Net profit	0.09

Information on the project

Economic evaluation

Purpose of the project

Development and putting into production of a variety of new confectionery

Basic works to be done under the project

Acquisition of equipment, construction and erection work, provision with current assets.

Project product

Cakes

Sales market

Republic of Tatarstan

Probable competitors

All bread-baking plants of Kazan, small and medium-size businesses

Completeness and expertise of the project

Business plan has been prepared.

Financial evaluation

Amount of investment needed

US\$ 0.06 million

Items of expenditures

Acquisition of equipment, construction and erection work, provision with current assets.

Possible forms of cooperation with investor

credit

Financial security

pledge

Payback period

3 years

Credit repayment period

2.5 years

I. Food Processing Industry

I4. Introduction of New Technique and Technology for Waffle Production

Information on the company

Company Name:	OAO "Nizhnekamsk Bread-Baking Combine"	
Address:	423550, Nizhnekamsk, Pervoprokhodtsev St., 5	
Phone:	(8555) 34-44-17	
Fax:	(8555) 34-44-17	
Director General:	Farid K. Koutdousov	
Field of activities:	Food processing industry	
Number of employees:	436	
Basic products:	Bakery items	
Financial indicators	Annual output	5.48
(at 01.01.2002, US\$ million):	Fixed assets	0.83
	Current assets	0.58
	Product sales	5.48
	Net profit	0.11

Information on the project

Economic evaluation

Purpose of the project

The introduction of new technique and technology for waffle production, improvement in quality and expansion of product range.

Basic works to be done under the project

Acquisition of equipment, construction and erection work, provision with current assets.

Project product

"Honey" waffles
Waffles sold loose
"South" waffles
"Artek" waffles
"Raspberry" waffles
"Polar" waffle cake

Sales market

Republic of Tatarstan

Probable competitors

Kazan "BKK" plant, OAO "Chelnykhleb", OAO "Gorpushchekombinat" (Naberezhnye Chelny)

Completeness and expertise of the project

Business plan has been prepared.

Financial evaluation

Amount of investment needed

US\$ 0.56 million

Items of expenditures

Acquisition of equipment, construction and erection work, provision with current assets.

Possible forms of cooperation with investor

credit

Financial security

pledge

Payback period

2.9 years

Credit repayment period

3 years

I. Food Processing Industry

15. Production of Beer, Lemonades, Juices, Salted and Smoked Fish

Information on the company

Company Name: MUP "Yelabuga Brewing Plant n.a. Stakheyevs"		
Address:	423630, Yelabuga, Kazanskaya St., 66	
Phone:	(85557) 4-25-13, 4-24-88	
Fax:	(85557) 4-49-49	
Director General:	Alexander M. Zakirov	
Field of activities:	Food processing industry	
Number of employees:	55	
Basic products:	Beer	
Financial indicators	Annual output	0.2
(at 01.01.2002, US\$ million):	Fixed assets	0.07
	Current assets	0.1
	Product sales	0.15
	Net profit	0.01

Information on the project

Economic evaluation

Purpose of the project

Meeting the increase in public demand for the products of the plant.

Basic works to be done under the project

Acquisition of equipment, construction and erection work, provision with current assets.

Project product

- Beers ("Starogorskoye Light", "Students' Light", "Anastasia Light", "Yubileynoye Light", "Moskovskoye Light", "Queen of Spades Semi-Dark", "Emelian Pugachoff Dark");
- Fish (salted herring, smoked herring, smoked mackerel, smoked capelin, etc.);
- non-alcoholic drinks ("Lemonade", "Buratino", "Liberty Apple", "Alpine Meadows", "Lime Lemon Flavour", "Orange Flavour");
- Unbottled juices;
- Juice-containing drinks of concentrated juice.

Sales market

Republic of Tatarstan, Russian Federation

Probable competitors

OOO TD "Chelninskoe Pivo", OOO "Red East"

Completeness and expertise of the project

Business plan has been prepared.

Financial evaluation

Amount of investment needed

US\$ 0.09 million

Items of expenditures

Acquisition of equipment, construction and erection work, provision with current assets.

Possible forms of cooperation with investor

credit

Financial security

pledge

Payback period

1.5 years

Credit repayment period

2 years

I. Food Processing Industry

16. Expansion of Product Range and Increase in Breads and Confectionery Output

Information on the company

Company Name: OAO "Nourlat Bread-Baking Plant"

Address: Nourlat, Zavodskaya St., 32

Phone: (245) 2-20-61

Fax: (245) 2-20-61

Director General: Linar M. Sharapov

Field of activities: Food processing industry

Number of employees: 79

Basic products: Bakery items

Financial indicators Annual output 0.5

(at 01.01.2002, US\$ million): Fixed assets 0.4

Current assets 0.045

Product sales 0.54

Net profit 0.05

Information on the project

Economic evaluation

Purpose of the project

Mastering new techniques and technology for new kinds of pastry and increase in rolls and buns output

Basic works to be done under the project

Design work, acquisition of equipment, construction and erection work, provision with current assets.

Project product

Bakery products, cakes, confectionery.

Sales market

Republic of Tatarstan

Probable competitors

Public catering establishments of Nurlat, OAO "ORDZ"

Completeness and expertise of the project

Business plan has been prepared.

Financial evaluation

Amount of investment needed

US\$ 0.06 million

Items of expenditures

Acquisition of equipment, construction and erection work, provision with current assets.

Possible forms of cooperation with investor

credit

Financial security

pledge

Payback period

2.1 years

Credit repayment period

2 years

K. Services Industry

K1. OOO "GAMMA+ I K"

Development and Modernisation of OOO "GAMMA+ I K" Production

K2. Zelenodolsk Road Authority of PRSO "Tatavtodor"

Expansion of Construction and Repairs of Improved Asphalt Concrete Motor Roads

K3. OOO Enterprise with Foreign Investments "YelItalTerm"

Production of Individual Heating Systems

K4. GUP RT "Tatspirtprom" *

International Equestrian Sports Complex

K. Services Industry

K1. Development and Modernisation of OOO "GAMMA+ I K" Production

Information on the company

Company Name: OOO "GAMMA+ I K"		
Address:	420108, Kazan, Turbinnaya St., 3	
Phone:	(8432) 78-72-39	
Fax:	(8432) 78-72-39	
Director General:	Nadyr B. Khairullin	
Field of activities:	Human services	
Number of employees:	34	
Basic services:	Dry cleaning, dyeing, currying, trade	
Financial indicators	Annual output	0.11
(at 01.01.2002, US\$ million):	Fixed assets	0.09
	Current assets	0.23
	Product sales	0.18
	Net profit	0.001

Information on the project

<u>Economic evaluation</u>	
<u>Purpose of the project</u>	
Meeting public demand for services of cleaning up premises, indoor and outdoor space of buildings, cleaning clothes.	
<u>Basic works to be done under the project</u>	
Acquisition of equipment.	
<u>Project services</u>	
Cleaning up of premises;	
Window washing;	
Cleaning of building facades;	
Deep cleaning of floors;	
Dry cleaning of carpets, upholstered furniture, curtains, blinds;	
Removal of snow and debris from building roofs;	
Cleaning up of premises after repairs, completion of construction or putting projects in operation;	
Disinfection and deratisation measures;	
Washing and dry cleaning of working clothes;	
Cleaning up of interiors and exteriors of buildings in summer and winter time;	
Planting of greenery;	
Installation of professional indoor system of street dirt protection.	
<u>Sales market</u>	
Kazan	
<u>Probable competitors</u>	
No potential competitors	
<u>Completeness and expertise of the project</u>	
Business plan has been prepared.	
<u>Financial evaluation</u>	
<u>Amount of investment needed</u>	US\$ 1 million
<u>Items of expenditures</u>	
Acquisition of equipment and transport vehicles	
<u>Possible forms of cooperation with investor</u>	credit
<u>Financial security</u>	pledge
<u>Payback period</u>	1.8 years
<u>Credit repayment period</u>	3 years

K. Services Industry

K2. Expansion of Construction and Repairs of Improved Asphalt Concrete Motor Roads

Information on the company

Company Name:	Zelenodolsk Road Authority of PRSO "Tatavtodor"	
Address:	422520, Zelenodolsk, Shkolny Pereulok, 2	
Phone:	(271) 2-29-57	
Fax:	(271) 3-65-59	
Director General:	Mansur S. Fakhrutdinov	
Field of activities:	Construction and repair of motor roads	
Number of employees:	32	
Basic products:	Road construction and repairs	
Financial indicators	Annual output	0.05
(at 01.01.2002, US\$ million):	Fixed assets	0.007
	Current assets	0.04
	Product sales	0.05
	Net profit	0.0007

Information on the project

<u>Economic evaluation</u>	
<u>Purpose of the project</u>	
Expansion and improvement of motor road construction and repairs.	
<u>Basic works to be done under the project</u>	
Acquisition and installation of equipment.	
<u>Project services</u>	
Mineral powder for asphalt concrete mixes under GOST16557, Broken stone under GOST 8267, Asphalt concrete mix, Roadway covering.	
<u>Sales market</u>	
Zelenodolsk area and other districts of the Republic of Tatarstan.	
<u>Probable competitors</u>	
Housing-and-communal companies	
<u>Completeness and expertise of the project</u>	
Business plan has been prepared.	
<u>Financial evaluation</u>	
<u>Amount of investment needed</u>	US\$ 0.33 million
<u>Items of expenditures</u>	
Acquisition of equipment and transport vehicles	
<u>Possible forms of cooperation with investor</u>	credit
<u>Financial security</u>	pledge
<u>Payback period</u>	2 years
<u>Credit repayment period</u>	1 year

K. Services Industry
K3. Production of Individual Heating Systems

Information on the company

Company Name:	OOO Enterprise with Foreign Investments "YelItalTerm"	
Address:	423600, Yelabuga, T.Gizzat St, 4	
Phone:	(85557) 5-12-80, 3-10-35	
Fax:	(85557) 5-13-44	
Director General:	Andrei B. Brendelev	
Field of activities:	Services to individuals and enterprises	
Number of employees:	87	
Basic products:	Heating of premises	
Financial indicators	Annual output	0.005
(at 01.01.2002, US\$ million):	Fixed assets	0.008
	Current assets	0.34
	Product sales	0.5
	Net profit	0.001

Information on the project

<u>Economic evaluation</u>	
<u>Purpose of the project</u>	
Provision of individuals and other consumers with heating systems that meet modern energy-saving requirements, hot water-supply of separate apartments, premises and houses with heating area up to 300 m.	
<u>Basic works to be done under the project</u>	
Completion of industrial premises construction, acquisition and installation of equipment, acquisition of current assets.	
<u>Project products</u>	
Individual boilers of Domina type.	
<u>Sales market</u>	
Republic of Tatarstan.	
<u>Probable competitors</u>	
Borisoglebsk Plant of Boiler Equipment, PO "Belenergomash", OAO "Vyatsko-Polyansky Mashzavod"	
<u>Completeness and expertise of the project</u>	
Business plan has been prepared.	
<u>Financial evaluation</u>	
<u>Amount of investment needed</u>	US\$ 95 million
<u>Items of expenditures</u>	
Acquisition of equipment and transport vehicles	
<u>Possible forms of cooperation with investor</u>	credit
<u>Financial security</u>	pledge
<u>Payback period</u>	1.7 years
<u>Credit repayment period</u>	2 years

K. Services Industry
K4. International Equestrian Sports Complex

Information on the company

Company Name: GUP RT "Tatspirtprom"		
Address:	420034, Kazan, Dekabristov St, 81	
Phone:	(8432) 43-96-33	
Fax:	(8432) 41-95-03	
Director General:	Rashid R. Shaikhutdinov	
Field of activities:	Horse-breeding	
Number of employees:	680	
Basic products:	Alcoholic products	
Financial indicators	Annual output	1.7
(at 01.01.2002, US\$ million):	Fixed assets	17
	Current assets	41
	Product sales	1.6
	Net profit	0.8

Information on the project

Economic evaluation

Purpose of the project

Development of equestrian sports and horse breeding in the Republic of Tatarstan.

Basic works to be done under the project

Construction of:

- Hippodrome tracks (harness racing track and horse racing track);
- Hippodrome stands with 5000 seats (first stage);
- stables with 520 horse-boxes for rent (services to competitions) and 80 horse-boxes for rendering services to the public;
- Outdoor area for horse games;
- Show jumping field;
- Outdoor dressage area;
- Covered arena with Youth Equestrian Sports School;
- Park zone of hippodrome with riding club, trotting sport amateurs club, training areas, horse-path, outdoor arena for horses renting, and pony driving area;
- Premises, structures and service lines to support hippodrome activities;
- Outdoor parking area and garage for hippodrome visitors and motor-car enthusiasts;
- Other necessary facilities.

Project services

Riding training for adults and children, show jumping training, dressage training, horse games training; renting of horses and ponies, sledge driving, ceremonial services (sledges, coaches, carriages); horse rides in woods.

Sales market

Republic of Tatarstan.

Probable competitors

Kazan Hippodrome

Completeness and expertise of the project

Business plan has been prepared.

Financial evaluation

Amount of investment needed

US\$ 13.8 million

Items of expenditures

Design work, construction and erection work, acquisition of equipment and horses.

Possible forms of cooperation with investor

credit

Financial security

pledge

Payback period

7.2 years

Credit repayment period

8 years